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FINANCE DEPARTMENT

Memo

April 28, 2022

Mr. Rob Brule
First Selectman
Town of Waterford
15 Rope Ferry Road
Waterford, CT 06385

Re: Bid Award – BID#22-121 Public Safety HVAC Removal and Replacement

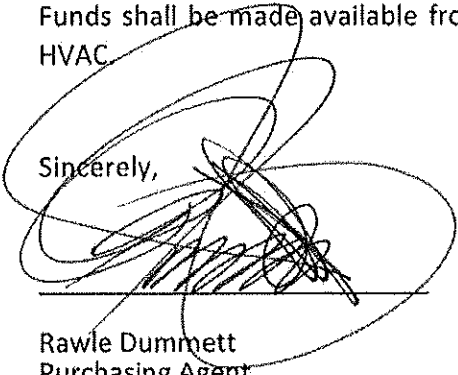
Dear Mr. Brule,

On April 19, 2022, bids were opened for the above-mentioned project by Maryellen McConnell, Paul Koelle and I with the attached results.

The Purchasing Agent on behalf of the Public Works Department recommends the contract for this project be awarded to the lowest qualified bidder Blizzard Mechanical LLC. in the amount \$27,000.00.

Funds shall be made available from Line Item **20511-57872** Public Safety Building Roof and HVAC.

Sincerely,



Rawle Dummett
Purchasing Agent,
Town of Waterford



750 Old Main Street, Rocky Hill, CT 06067
Phone: (860) 436-4336 • Fax: (860) 436-4450
www.rzdesignassociates.com

April 27, 2022

Paul Koelle
Facilities Manager
Public Works Department
Town of Waterford
15 Rope Ferry Road
Waterford, CT 06385

Re: RFP #22-121 Public Safety HVAC Replacement
Waterford, CT

Dear Paul:

As you are aware, Blizzard Mechanical, LLC is the low bidder with a base bid of \$27,000.00.

In speaking with the contractor, they feel comfortable with their bid and intend to provide the specified materials. Although I have no direct experience with the contractor, based upon a review of their qualifications and receipt of very positive feedback from two of their references, I believe that they have the resources necessary to execute the project in accordance with the contract documents.

I recommend the Town contract with Blizzard Mechanical, LLC in the amount of \$27,000.00.

Sincerely,

A handwritten signature in black ink, appearing to read 'Kenneth A. Hipsky', with a long horizontal flourish extending to the right.

Kenneth A. Hipsky, P.E., LEED AP
Vice President

Rawle Dummett

From: Gary Schneider
Sent: Thursday, April 28, 2022 10:46 AM
To: Rawle Dummett
Cc: Paul Koelle
Subject: FW: RTU bids for Dispatch
Attachments: image002.jpg; image003.gif; Bidder Recommendation.042722.pdf

I concur with the recommendation of the project engineer to award the contract to Blizzard Mechanical. Please proceed with the award process.

Gary J Schneider
Director of Public Works
Town of Waterford
Public Works Department

From: Paul Koelle <pkoele@waterfordct.org>
Sent: Thursday, April 28, 2022 10:09 AM
To: Gary Schneider <gshneider@waterfordct.org>
Subject: Re: RTU bids for Dispatch

Thank you Ken, I've got it from here.

Sent from my iPhone

On Apr 28, 2022, at 10:00 AM, Paul Koelle <pkoele@waterfordct.org> wrote:

Send to Rawle?

From: Ken Hipsky [<mailto:khipsky@rzdesignassociates.com>]
Sent: Wednesday, April 27, 2022 6:39 PM
To: Paul Koelle <pkoele@waterfordct.org>
Subject: RE: RTU bids for Dispatch

CAUTION: This email originated from outside of the organization.
Do not click links or open attachments unless you recognize the sender's email address and know the content is safe.

Hi Paul,

See attached recommendation letter.

Kenneth A. Hipsky, P.E., LEED AP – Vice President
Extension 123
Cell: 860.310.9827

From: Paul Koelle <pkoele@waterfordct.org>
Sent: Tuesday, April 19, 2022 12:32 PM
To: Ken Hipsky <khipsky@rzdesignassociates.com>
Subject: RTU bids for Dispatch

CAUTION! THIS EMAIL IS FROM AN EXTERNAL SOURCE!

Hey Ken,

We got 3 bidders for replacement of the RTU at the Dispatch building. Please review and advise who is most qualified.

Thank you,

Paul Koelle

Facilities Manager
Public Works Department
Town of Waterford
Cell: 860-772-4389
Tele: 860-444-5864 ext. 2824

Tabulation Sheet Sheet
Bid# 22-121 Public Safety HVAC Removal and Replacement
Bid Opening: April 19, 2022 @ 11:00 am

Vendor	Item	Bid
Sav-Mor Cooling and Heating	Material Cost	\$21,000.00
	Labor Cost	\$20,000.00
	Total	\$41,000.00
Vendor	Item	Bid
Action Air Systems	Material Cost	\$18,824.00
	Labor Cost	\$10,740.00
	Total	\$29,564.00
Vendor	Item	Bid
Blizzard Mechanical LLC.	Material Cost	\$24,000.00
	Labor Cost	\$3,000.00
	Total	\$27,000.00

FIFTEEN ROPE FERRY ROAD



WATERFORD, CT 06385-2886

Town of Waterford
Board of Selectmen
Invitation to Bid
Public Safety HVAC Removal and Replacement
Bid form RFP #22-121

The Purchasing Agent will accept Proposals until 11:00 am 19th April 2022 from qualified firms at 15 Rope Ferry Road Waterford, CT.

Firm Name: BLIZZARD MECHANICAL LLC

Address: 36 SELMA AVE
DERBY, CT 06418

Material Cost: \$ 24,000

Labor Cost: \$ 3,000

Total Cost: \$ 27,000

Written: TWENTY-SEVEN THOUSAND $\frac{00}{100}$ Dollars

Subscribed and sworn to before me this 18th day of April 2022

April 2022

Date: 4/18/22

Notary Public: [Signature]

My Commission Expires: 11/30/2024

By: [Signature]

Print Name: DANIEL BLIZMAN

Title: MEMBER

PLEASE PLACE AT THE FRONT OF YOUR SUBMISSION

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Mariah A. Scanlon
NOTARY PUBLIC
State of Connecticut
My Commission Expires 11/30/2024

20511-57872

AFFIRMATIVE ACTION STATEMENT

NOTE: IF YOUR COMPANY HAS LESS THAN 10 EMPLOYEES, OR HAS COMPLETED THIS SAME FORM WITHIN 1 YEAR, YOU MAY DISREGARD THE FOLLOWING EQUAL EMPLOYMENT/AFFIRMATIVE ACTION SECTION, EXCEPT AS NOTED.

- OR: (1) The number of employees 2
- (2) Completed this form within one year _____ Yes ☒ No

FOR SEALED BIDS: If your company has completed this form within one year Please forward a photocopy of the initial form with your bid. If significant Changes have taken place within the past year, please update the information on this form.

REQUIREMENT - Any vendor/bidder seeking to do business with the Town of Waterford must, upon request, supply the Town and/or the Waterford Human Resources with any information concerning the Affirmative Action/Equal Employment practices of the vendor/bidder, which the Town and/or Commission deems necessary in fulfilling its charge. Failure to supply such information, when requested, will result in the termination of any further transactions between the vendor/bidder and the Town of Waterford.

COMPANY NAME AND ADDRESS

BLIZZARD MECHANICAL LLC
36 SELMA AVE, DERBY, CT 06418

TYPE OF BUSINESS

HVAC CONTRACTOR

TYPE OF ORGANIZATION

(LLC) ☒ Corporation _____ Partnership _____ Individual _____

If unit filing this application is not the above-named company, give the name, address, and telephone number of reporting unit. (Branch, agent, representative).

FIFTEEN ROPE FERRY ROAD



WATERFORD, CT 06385-2886

**TOWN OF WATERFORD
NON-COLLUSION STATEMENT**

"The undersigned affirms that they are duly authorized to execute this contract, that this company, corporation, firm, partnership or individual has not prepared this bid in collusion with any other bidder, and that the contents of this bid as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any other person engaged in this type of business prior to the official opening of this bid."

We understand that this proposal must be signed by an authorized agent of our company to constitute a valid proposal.

Date:

4/18/2022

Name of Company:

BLIZZARD MECHANICAL LLC

Name and Title of Agent:

DANIEL BLIZMAN, MEMBER

By (SIGNATURE):

[Signature]

Address:

36 SELMA AVE

DERBY, CT 06418

Telephone Number:

203-985-5375

CONTRACTOR INFORMATION SHEETS

The undersigned certifies the truth and correctness of all statements and of all answers to questions made hereinafter.

Submitted By: DANIEL BLIZMAN

Company name: BLIZZARD MECHANICAL LLC

Address: 36 SELMA AVE, DERBY, CT 06418

Phone: 203-985-5375

Email: INFO@BLIZMECH.COM

ESTABLISHED: 10/2017
(Month) (Year)

State of Connecticut Contractor License
Asbestos Abatement Contractor Certification

HTG.0407699-51

License#

TYPE OF ORGANIZATION: (Circle One)

A) Individual

B) Partnership

C) Corporation

D) LLC

E) Other

(Specify if Applicable)

FORMER FIRM NAME(S) YEARS IN BUSINESS (If different from above applicable)

YEARS OF WORK IN RELATED FIELD:

(Described Any Related Work)

5 IN BUSINESS, 5 AS EMPLOYER BEFORE THAT

USE OF SUBCONTRACTORS:

To provide all the services listed in the specifications, would any services be handled by subcontractors? YES Yes/No If "Yes", please explain for what parts of project:

ELECTRICAL RUN TO SERVICE OUTLET + NEW BREAKER

Please list all Subcontractor Name(s) and License # (s):

BUCK ELECTRIC LLC E1-204352

AFFIRMATIVE ACTION/EQUAL EMPLOYMENT ACTIVITIES

Please indicate the name and address of the company official(s) responsible for carrying out the Equal Employment Opportunity/Affirmative Action Program for your company.

DANIEL BLIZMAN, 36 SELMA AVE, DERBY, CT

If your company does not have a written affirmative action plan, please estimate the number of vacancies during the next 12 months, and indicate the numerical or percentage goals you have set for the employment of minority people and females to make your labor force reflective of the labor market in which you operate.

LESS THAN 10 EMPLOYEES

The vendor/bidder understands that failure to complete the above form in a satisfactory manner will preclude such vendor from being actively considered for contract with the Town of Waterford. The vendor/bidder also understands that the Affirmative Action statements will become part of any contract, and that breach of such statements will constitute a breach of the contract subject to such remedies as provided by law.

I certify that there are no misrepresentations, omissions, or falsifications in the foregoing statements and answers, and that the entries above are true, complete, and correct to the best of my knowledge and belief.

4/18/2022

Date

[Signature]

Signature

MEMBER

Title

Subscribed and sworn to before me at Derby, Connecticut, this 18th

Day of April 20 22



Mariah A Scanlon
NOTARY PUBLIC
State of Connecticut
My Commission Expires 11/30/2024

#5

FINANCE DEPARTMENT

Memo

April 26th 2022

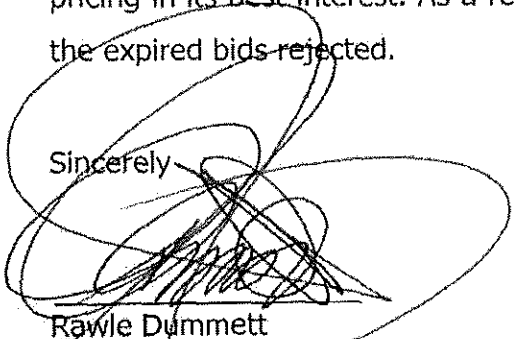
Mr. Rob Brule
First Selectman
Town of Waterford
15 Rope Ferry Road
Waterford, CT 06385

Re: Bid Reject – Bid#22-111 HVAC Repairs, Maintenance and On-Call Services

Dear Mr. Brule:

Submissions for the above-mentioned bid were opened on December 23, 2021 by, Maryellen McConnell, Joan Barnes and I with the attached results. However, after evaluations, it was evident that one vendor did not consider all the equipment recommended at the site inspection, which rendered the town incapable of acquiring fair pricing in its best interest. As a result, I respectfully seek the Board's approval to have the expired bids rejected.

Sincerely,



Rawle Dummett
Purchasing Agent,
Town of Waterford

Tabulation Sheet

Bid#22-111 HVAC Repairs, Maintenance and On-Call Services

December 23, 2021 @11:00 am

Vendor	Proposal Total	Notes
BG Mechanical Service Inc.	\$37,930.00	
Action Air Systems Inc.	\$65,900.00	

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FINANCE DEPARTMENT

Memo

May 3, 2022

Mr. Rob Brule
First Selectman
Town of Waterford
15 Rope Ferry Road
Waterford, CT 06385

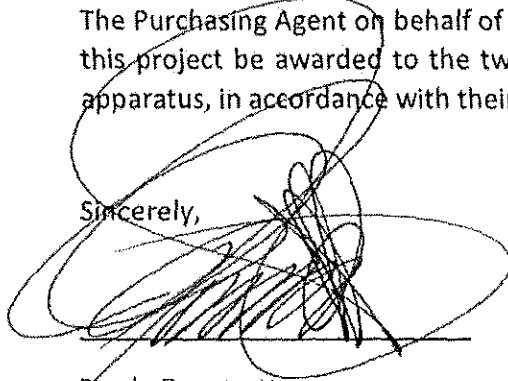
Re: Bid Award – BID#22-122 Fire Apparatus/Emergency Vehicle Maintenance and Repair Services.

Dear Mr. Brule,

On April 28, 2022, Maryellen McConnell, and I opened bids for the above-mentioned project with the attached results.

The Purchasing Agent on behalf of the Fire Services Department recommends the contract for this project be awarded to the two most qualified bidders MES Shipman's and Bulldog Fire apparatus, in accordance with their submissions and the rates therein.

Sincerely,



Rawle Dummett
Purchasing Agent,
Town of Waterford



Office of the Director
Waterford Fire Department
204 Boston Post Road
Waterford CT. 06385

Director Fire Services
Michael J. Howley

Telephone: 860-440-0544
Facsimile: 860-444-5894
Cell: 860-235-0888

05/02/22

To: Rawle Dummett
Purchasing Agent
Town of Waterford

Re: BID#22-122 Fire Apparatus/Emergency Vehicle Maintenance & Repair Services,

Rawle, after reviewing bid documents for Bid #22-122, it is my recommendation to award the contract to two Vendors as we have the right per the bid package. This will allow Waterford Fire Services to choose the better pricing and availability when scheduling work for each apparatus. (MES) Municipal Emergency Services and Bulldog Fire Apparatus are our recommendation to proceed with to the Board of Selectman. Both vendors detailed cost with maintenance specifics of apparatus and labor cost for term of contract. Third bidder did not detail bid cost to each item and added mileage and fuel to their shop which would add to our overall cost unaccounted for.

Director Fire Services,
MJH
Michael J. Howley

C. C. file

Tabulation Sheet Sheet
Bid# 22-122 Fire Apparatus/Emergency Vehicle Maintenance and Repair Services
Bid Opening: April 28, 2022 @ 2:00 pm

Vendor	Bid	Regular Hourly Rates
MESSHIPMAN'S FIRE EQUIPMENT CO.	Month 1-12	\$110.00
	Month13-24	\$125.00
	Month 25-36	\$135.00
		Emergency Hourly Rates
	Month 1-12	\$165.00
	Month13-24	\$187.50
	Month 25-36	\$202.50
Vendor	Description	Price
BULLDOG FIRE EMERGENCY APPARATUS	Annual DOT Inspection All Vehicles	\$110.00
	Chassis Service NFPA 1911, Chassis Inspection-Fire apparatus	\$750.00
	Ambulance/Brush Chassis Service	\$475.00
	Fire Apparatus Yearly Pump Test	\$300.00
	Fire Apparatus Pump Service	\$350.00
	Fire Apparatus Yearly Aerial Service	\$1,195.00
	All Vehicles complete Brake Inspection	\$450.00
	All Vehicles Generator Service	\$250.00
	All Vehicles Transmission Service	\$650.00
	All Vehicles Fluid Film Undercarriage	\$250.00
	All Vehicles Hourly Rate	\$135.00
	All Vehicles Road Call Rate Per Mile	\$1.50
Vendor	Bid	Regular Hourly Rates
	Contracted Repairs and Maintenance	
		\$128.00
	Emergency	\$128.00

E.J. Boughton Co. LLC.

After Hours	\$128.00
Holiday	\$128.00
Contracted Repairs and Maintenance	\$130.00
Emergency	\$130.00
After Hours	\$130.00
Holiday	\$130.00



CONTENTS

1. Original Document

- a. BID#2-122 Fire Apparatus/Emergency Vehicle Maintenance & Repairs
- b. MES Shipman's Support Material
- c. Certificate of Liability
- d. W-9 Form

2. Copy #1

- a. BID#2-122 Fire Apparatus/Emergency Vehicle Maintenance & Repairs
- b. MES Shipman's Support Material
- c. Certificate of Liability
- d. W-9 Form

3. Copy #2

- a. BID#2-122 Fire Apparatus/Emergency Vehicle Maintenance & Repairs
- b. MES Shipman's Support Material
- c. Certificate of Liability
- d. W-9 Form



CONTENTS

1. Original Document

- a. BID#2-122 Fire Apparatus/Emergency Vehicle Maintenance & Repairs
- b. MES Shipman's Support Material
- c. Certificate of Liability
- d. W-9 Form



To: Rawle Dummett

CC:

From: Paul Soderburg

Date: April 25, 2022

Re: Support material for Bid#12-122 Fire Apparatus/Emergence Vehicle Maintenance and Repairs

In the Town of Waterford's bid notice, there are supporting details that have been requested to support the bid request. This document has summarized the bid request information and applicable responses by MES-Shipman's Fire Equipment Company.

Referencing Page 2

GENERAL

1. The successful bidder shall maintain a full-service facility with a CT DMV General Repair License (License # to be supplied with Bid).

Bidders Information: License Number: N2775

2. All technicians shall be certified as "Emergency Vehicle Technicians", proof is required

Bidders Information: Listing below is a listing of certifications. Certificates are available upon request

Technician #1 – Carl Miles

EVT Certifications

- Maintenance, Inspection & Testing of Fire Apparatus
- Fire Pumps and Accessories
- Fire Apparatus Electrical Systems
- Aerial Fire Apparatus
- Allison Automatic Transmissions
- Foam Systems
- Hydraulic Systems
- Maintenance, Inspection & Testing of Ambulances
- Design & Performance Standards of Ambulances
- Ambulance Cab, Chassis and Powertrain

Technician #2 – Tom Swaney

EVT Certifications

- Design & Performance Standards of Fire Apparatus
- Fire Pumps and Accessories
- Aerial Fire Apparatus
- Allison Automatic Transmissions

Technician #3 - Jason Tagg

EVT Certifications

- Maintenance, Inspection & Testing of Fire Apparatus
- Design & Performance Standards of Fire Apparatus
- Fire Pumps and Accessories
- Fire Apparatus Electrical Systems
- Aerial Fire Apparatus
- Allison Automatic Transmissions

Referencing Page 5

BIDDER INFORMATION - Each bidder shall cite in their submission:

3. **A description of their business including but not limited to location, number of years in the business of providing fire apparatus and emergency vehicle maintenance and repairs.**

Bidders Information: MES- Shipman's Fire Equipment is wholly owned by MES -- Municipal Emergency Services. Our company has been operating in Waterford since 1957 and performing service to fire apparatus and emergency vehicles since 1997.

4. **Kind of company, i.e., corporation, partnership, or sole proprietor. If corporation, please list the names and addresses of the three (3) top corporate officers.**

Bidders Information: MES Shipman's Fire Equipment Company is owned by the company listed below. The corporate office is located at the following address:

MES-Municipal Emergency Services
12 Turnberry Lane
Sandy Hook, Connecticut 06482

The top three corporate officers are as follows:

Tom Hubregsen -- President
Jeff Johnson - Senior VP Human Resources
John Skaryak Senior VP Fire Sales

5. **List number of certified EVT's employed by the company**

Bidders Information: We have three certified EVT's employed by the company

6. List of office and administrative staff that support the business

Bidders Information:

General Manager – Paul Soderburg
Service Writer – Jessica Susara
Finance Representative – Wanda Perkins

7. List of normal business hours

Bidders Information: Monday thru Friday 08:00am – 04:30pm.

8. Provide a minimum of three (3) references (fire departments) with whom your company has completed similar type work within the last two (2) years

Bidders Information:

Ridgefield, Connecticut – Assistant Chief Grasso – 203-994-7586
Old Mystic, Connecticut – Assistant Chief Richards – 860-449-3363
Suffield, Connecticut – Chief Flynn – 860-837-1960

9. Provide a Certificate of Insurance with a minimum of \$2,000,000 coverage

Bidders Information: Included in this package

FEE SCHEDULE - Each bidder shall cite in their submission the following:

10. Regular hourly rate for all repairs and maintenance:

Bidders Information:

The hourly rate for repair and maintenance is broken out to an annual rate. The structure is as follows:

Month 1-12 - \$110.00 per hour
Month 13-24 - \$125.00 per hour
Month 25-36 - \$135.00 per hour

11. Emergency hourly labor rate, after hours and holidays

Bidders Information

The emergency hourly rate is our proposed hourly rate plus 50% for after standard work hours, weekends, and holidays.

The hourly rate for repair and maintenance is broken out to an annual rate. The structure is as follows:

- Month 1-12 - \$165.00 per hour
- Month 13-24 - \$187.50 per hour
- Month 25-36 - \$202.50 per hour

12. Any other fees the successful bidder may charge shall be detailed

Bidders Information – Rates have been created for annual services. These rates are exclusive of fluids/filters and hazardous materials disposal fees. As these materials are vehicle dependent the charges will be incremental to the service fees. The service fee schedule is as follows:

- a. Chassis Service/DOT Inspection - \$525.00
- b. DOT Inspection - \$150.00
- c. Pump Service - \$325.00
- d. Pump Test - \$300.00
- e. CAFS Service - \$180.00
- f. Generator Service - \$180.00
- g. Ladder Service (less than 80') - \$1,550.00
- h. Ladder Service (greater than 80') - \$1,685.00
- i. Wheel's Off Brake Inspection – 2 Axle Vehicle - \$750.00
- j. Wheel's Off Brake Inspection – 3 Axle Vehicle - \$1,125.00
- k. Ambulance Inspection, OEMS criteria without brake inspection - \$250.00
- l. Ambulance Inspection, OEMS criteria with brake inspection - \$500.00



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

12/29/2022

3/2/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Lockton Companies 76 Batterson Park Road Farmington CT 06032 860-678-4000	CONTACT NAME:		
	PHONE (A/C, No, Ext):	FAX (A/C, No):	
INSURED 1372711 Municipal Emergency Services, Inc. P.O. Box 636 Southbury CT 06488	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: Great Northern Insurance Company		20303
	INSURER B: Federal Insurance Company		20281
	INSURER C: Markel Insurance Company		38970
	INSURER D: Chubb Indemnity Insurance Company		12777
	INSURER E: Lloyd's of London		38253
INSURER F:			

COVERAGES CERTIFICATE NUMBER: 15505737 REVISION NUMBER: XXXXXXXX

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDITIONAL INSURED	SUBROGATION	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☒ POLICY ☐ PRO-JECT ☐ LOC OTHER:	Y	Y	3606-94-94	12/29/2021	12/29/2022	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/OP AGG \$ 2,000,000 \$
B	☒ AUTOMOBILE LIABILITY ☒ ANY AUTO ☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY	Y	Y	7362-62-23	12/29/2021	12/29/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ XXXXXXXX BODILY INJURY (Per accident) \$ XXXXXXXX PROPERTY DAMAGE (Per accident) \$ XXXXXXXX \$ XXXXXXXX
C	☒ UMBRELLA LIAB ☒ OCCUR ☐ EXCESS LIAB ☐ CLAIMS-MADE ☐ DED ☒ RETENTIONS 10,000	Y	Y	MKLM6MM70000436	12/29/2021	12/29/2022	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 \$ XXXXXXXX
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N ☒ N	N/A	7175-51-73	12/29/2021	12/29/2022	☒ PER STATUTE ☐ OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
E	Cyber	N	N	W311DE210101	12/29/2021	12/29/2022	Pol. Agg.: \$2.5MM Ret: \$50,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Municipal Emergency Services, Inc. (or Lawmen Supply Company), its Owners, Trustees, Directors, Officers, Representatives, Agents and Employees are included as additional insured with regards to General Liability and Automobile Liability on a primary and non-contributory basis if required by written contract. Waiver of Subrogation applies in favor of the additional insured as per written contract.

CERTIFICATE HOLDER

15505737
Evidence of Insurance
CA

CANCELLATION See Attachment

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

Go to www.irs.gov/FormW9 for instructions and the latest information.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

MUNICIPAL EMERGENCY SERVICES, INC.

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC

☒ C Corporation

☐ S Corporation

☐ Partnership

☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____
Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶ _____

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.

12 TURNBERRY LANE 2ND FLOOR

6 City, state, and ZIP code

SANDY HOOK, CT 06482

7 List account number(s) here (optional)

Requester's name and address (optional)

REMIT TO: Municipal Emergency Svcs, PO Box 856892, Minneapolis, MN 55485-6892

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see How to get a TIN, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see What Name and Number To Give the Requester for guidelines on whose number to enter.

Social security number

____ - ____ - ____

or

Employer identification number

6 5 - 1 0 5 1 3 7 4

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign
Here

Signature of
U.S. person ▶

Barbara J. Melumphy

Date ▶ *1/3/2022*

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (Interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
 - Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
 - Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
 - Form 1099-S (proceeds from real estate transactions)
 - Form 1099-K (merchant card and third party network transactions)
 - Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
 - Form 1099-C (canceled debt)
 - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What Is backup withholding, later.

Client Name: Municipal Emergency Services, Inc.**Excess Liability Tower**

Policy	Carrier	Policy Term	Policy #	Coverage	Limits
Lead Umbrella 5x1	Market Insurance Company	12/29/2021 – 12/29/2022	MKLM6MM70000436	Each Occurrence General Aggregate	\$5,000,000 \$5,000,000
Excess Liability 1 5x5	Sompo America Fire Marine Ins Co	12/29/2021 – 12/29/2022	ELD30014673100	Each Occurrence General Aggregate	\$5,000,000 \$5,000,000
Excess Liability 2 5x10	Starstone Insurance Co	12/29/2021 – 12/29/2022	72089L210ALI	Each Occurrence General Aggregate	\$5,000,000 \$5,000,000
Excess Liability 3 10x15	Federal Insurance Company	12/29/2021 – 12/29/2022	7819-54-60	Each Occurrence General Aggregate	\$10,000,000 \$10,000,000

AFFIRMATIVE ACTION/EQUAL EMPLOYMENT ACTIVITIES

Please indicate the name and address of the company official(s) responsible for carrying out the Equal Employment Opportunity/Affirmative Action Program for your company.

Barbara Malumphy 12 Turnberry Lane 2nd Floor Sandy Hook, Ct 06482

If your company does not have a written affirmative action plan, please estimate the number of vacancies during the next 12 months, and indicate the numerical or percentage goals you have set for the employment of minority people and females to make your labor force reflective of the labor market in which you operate.

Our Affirmative Action Plan is in process with
an estimated completion date of June 1, 2022

The vendor/bidder understands that failure to complete the above form in a satisfactory manner will preclude such vendor from being actively considered for contract with the Town of Waterford. The vendor /bidder also understands that the Affirmative Action statements will

become part of any contract, and that breach of such statements will constitute a breach of the contract subject to such remedies as provided by law.

I certify that there are no misrepresentations, omissions, or falsifications in the foregoing statements and answers, and that the entries above are true, complete, and correct to the best of my knowledge and belief.

4/26/22
Date

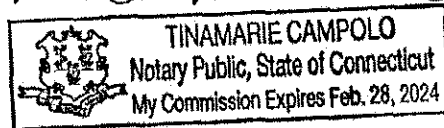
Barbara J. Malumphy
Signature

VP of Employee Relations
Title

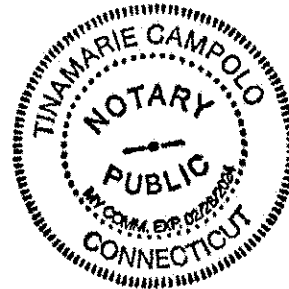
Subscribed and sworn to before me at Sandy Hook, Connecticut, this 26

Day of April 20 22

[Signature]



NOTARY NO: 166220



AFFIRMATIVE ACTION STATEMENT

NOTE: IF YOUR COMPANY HAS LESS THAN 10 EMPLOYEES, OR HAS COMPLETED THIS SAME FORM WITHIN 1 YEAR, YOU MAY DISREGARD THE FOLLOWING EQUAL EMPLOYMENT/AFFIRMATIVE ACTION SECTION, EXCEPT AS NOTED.

- OR:
- (1) The number of employees 526
- (2) Completed this form within one year _____ Yes ☒ No

FOR SEALED BIDS: If your company has completed this form within one year Please forward a photocopy of the initial form with your bid. If significant Changes have taken place within the past year, please update the information on this form.

REQUIREMENT – Any vendor/bidder seeking to do business with the Town of Waterford must, upon request, supply the Town and/or the Waterford Human Resources with any information concerning the Affirmative Action/Equal Employment practices of the vendor/bidder, which the Town and/or Commission deems necessary in fulfilling its charge. Failure to supply such information, when requested, will result in the termination of any further transactions between the vendor/bidder and the Town of Waterford.

COMPANY NAME AND ADDRESS

Municipal Emergency Services, Inc

TYPE OF BUSINESS

Sales & Service of Fire and Emergency Equipment for
first Responders

TYPE OF ORGANIZATION

✓ Corporation _____ Partnership _____ Individual _____

If unit filing this application is not the above-named company, give the name, address, and telephone number of reporting unit. (Branch, agent, representative).



Bulldog Fire Apparatus
86 Stockhouse Rd.
Bozrah, CT 06334
860-204-8353

SERVICE QUOTE FOR 2022				
			Date	2/1/2022
	DESCRIPTION			PRICE
ALL VEHICLES	ANNUAL DOT INSPECTION			\$110.00
FIRE APPARATUS	CHASSIS SERVICE NFPA 1911, CHASSIS INSPECTION			\$750.00
AMBULANCE/BRUSH	CHASSIS SERVICE			\$475.00
FIRE APPARATUS	YEARLY PUMP TEST			\$300.00
FIRE APPARATUS	PUMP SERVICE			\$350.00
FIRE APPARATUS	YEARLY AERIAL SERVICE			\$1,195.00
ALL VEHICLES	COMPLETE BRAKE INSPECTION			\$450.00
ALL VEHICLES	GENERATOR SERVICE			\$250.00
ALL VEHICLES	TRANSMISSION SERVICE			\$650.00
ALL VEHICLES	FLUID FILM UNDERCARRIAGE			\$250.00
ALL VEHICLES	HOURLY LABOR RATE			\$135.00
ALL VEHICLES	ROAD CALL RATE PER MILE			\$1.50

86 Stockhouse Rod, Bozrah, CT 06334 Fax: 860-204-9131

**TOWN OF WATERFORD
FIRE DEPARTMENT**

**REQUEST FOR QUALIFICATIONS
FOR BID#22-122
FIRE APPARATUS/EMERGENCY VEHICLE
MAINTENANCE & REPAIR SERVICES**

The Town of Waterford will accept sealed Proposals **FOR BID#22-122 Fire Apparatus/Emergency Vehicle Maintenance & Repair Services**, until 2:00 p.m. on Thursday April 28th, 2022, where they will be opened publicly and read aloud in the Louise Appleby Room, 15 Rope Ferry Road Waterford CT.06385. Bid documents and all information regarding this Proposal can be obtained by visiting the town website, <https://www.waterfordct.org/purchasing>. Bidders are advised to register for emails and alerts to receive automatic notifications. Any questions regarding this proposal are to be directed to the Purchasing Agent at rdummett@waterfordct.org.

The Board of Selectmen reserves the right to reject any or all proposals, in whole or in part, and to waive any informality in any bid when such action is deemed in the best interest of the Town; their decision is final.

Rawle Dummett
Purchasing Agent
Town of Waterford

FIFTEEN ROPE FERRY ROAD



WATERFORD, CT 06385-2886

**TOWN OF WATERFORD
NON-COLLUSION STATEMENT**

"The undersigned affirms that they are duly authorized to execute this contract, that this company, corporation, firm, partnership or individual has not prepared this bid in collusion with any other bidder, and that the contents of this bid as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any other person engaged in this type of business prior to the official opening of this bid."

We understand that this proposal must be signed by an authorized agent of our company to constitute a valid proposal.

Date: 04/12/2022

Name of Company: Bulldog Fire Apparatus

Name and Title of Agent: Emile R. Lepage, District Manager

By (SIGNATURE): Emile R. Lepage

Address: 81e Stockhouse Rd, Bozrah, CT 06334

Telephone Number: (860) 204-8332

AFFIRMATIVE ACTION/EQUAL EMPLOYMENT ACTIVITIES

Please indicate the name and address of the company official(s) responsible for carrying out the Equal Employment Opportunity/Affirmative Action Program for your company.

Stephanie Mertz, 420 W Railroad St, Nesquehoning, PA

If your company does not have a written affirmative action plan, please estimate the number of vacancies during the next 12 months, and indicate the numerical or percentage goals you have set for the employment of minority people and females to make your labor force reflective of the labor market in which you operate.

The vendor/bidder understands that failure to complete the above form in a satisfactory manner will preclude such vendor from being actively considered for contract with the Town of Waterford. The vendor /bidder also understands that the Affirmative Action statements will

become part of any contract, and that breach of such statements will constitute a breach of the contract subject to such remedies as provided by law.

I certify that there are no misrepresentations, omissions, or falsifications in the foregoing statements and answers, and that the entries above are true, complete, and correct to the best of my knowledge and belief.

4/12/22
Date

Emil Joly
Signature

General Manager
Title

Subscribed and sworn to before me at Bozrah, Connecticut, this 12th

Day of April 2022.

AFFIRMATIVE ACTION STATEMENT

NOTE: IF YOUR COMPANY HAS LESS THAN 10 EMPLOYEES, OR HAS COMPLETED THIS SAME FORM WITHIN 1 YEAR, YOU MAY DISREGARD THE FOLLOWING EQUAL EMPLOYMENT/AFFIRMATIVE ACTION SECTION, EXCEPT AS NOTED.

- OR:
- (1) The number of employees _____
- (2) Completed this form within one year _____ Yes ☒ No

FOR SEALED BIDS: If your company has completed this form within one year Please forward a photocopy of the initial form with your bid. If significant Changes have taken place within the past year, please update the information on this form.

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COMPANY NAME AND ADDRESS

Bulldog Fire Apparatus 86 Stockhouse Rd. Bozrah CT 06334

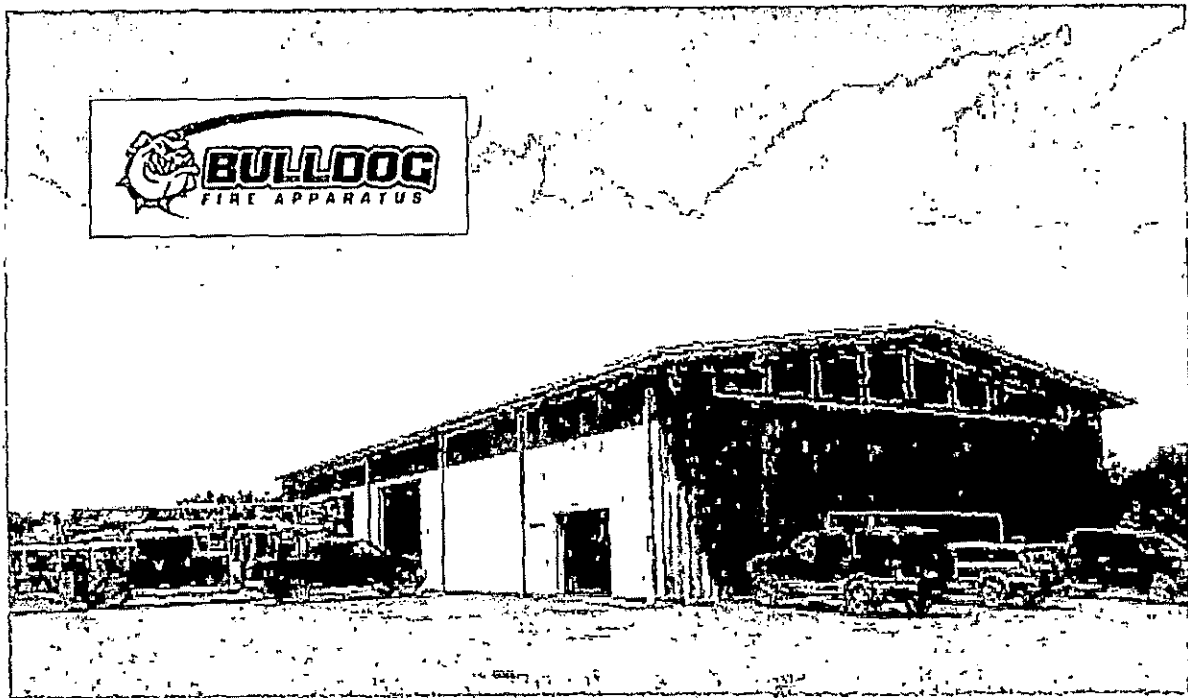
TYPE OF BUSINESS

Emergency Apparatus Sales and Service

TYPE OF ORGANIZATION

✓ Corporation _____ Partnership _____ Individual _____

If unit filing this application is not the above-named company, give the name, address, and telephone number of reporting unit. (Branch, agent, representative).



Bulldog Fire Apparatus in Bozrah is the designated Regional Sales and Service center for KME Fire Apparatus in the state of Connecticut.

At Bulldog Fire Apparatus, we have a well-known history and dedication to the fire and EMS industry. The business was originally established in 1933 by Clarence Farrar as a fire apparatus manufacturer. The company produced a wide range of fire apparatus but were most recognized for their Brush Breaker and front mount pump specialty trucks.

In 1985, the company was purchased by Edward J. Murphy and renamed the EJ Murphy Company. Under Murphy's leadership, we stopped manufacturing many of our fire apparatus and instead focused on "boutique" work that other larger fire manufacturers could not provide. Due to their popularity, we continued to make the Brush Breaker and our tankers, which we still manufacture today.

In 2005, Murphy sold the company to current owner, Jeffrey Mazza. Mazza renamed the business Bulldog Fire & Emergency Apparatus. While many things have changed over the years, we continue to produce the same Brush Breaker and tanker units that we're known for. Additionally, we operate out of the same facility we started at in 1933 with a commitment to high quality craftsmanship, first class customer service and the ability to deliver custom work you won't find elsewhere.

The year 2021 marks Bulldog's 16th year of operation under Mr. Mazza's ownership. Over the past five years, Bulldog has been KME's #1 sales leader with a volume of over 30 trucks each year.

Our Bozrah location is dedicated to the service of fire apparatuses and is fully authorized by KME to conduct all levels of repair and service. The capabilities of the service center are:

- Authorized pump service for both Hale and Waterous
- Full hydraulic service
- Full chassis and running gear service
- Pump and piping center
- Heavy Duty Mobile column lifts
- Parts Department
- EVT Certified Mechanics
- Road Service Trucks

Bulldog maintains an indoor shop area of approximately 8,500 square feet which includes sufficient indoor heated space to permit the storage of the Fire Department's apparatus inside while in our possession. Aerial service capability includes the capacity to fully extend a 100 foot aerial device inside the shop in order that work may be conducted in a clean controlled environment in any weather condition. The center provides a full-time staff of experienced EVT qualified technicians with all of the required equipment to provide modern, accurate and efficient service.

Another benefit of Bulldog Fire Apparatus in Bozrah is the expertise of Emile LePage, the District Service and Operations Manager. Emile is a Technical High School and Technical college graduate; a Hale, Waterous, Spartan and KME certified technician with over 25 years of experience working on Class 4-8 on and off-highway vehicles and fire apparatuses as well as Cummins Engine certification.

Emile is also the Deputy Fire Chief of Voluntown Fire company #1 and has been with the fire service for more than 15 years. Emile can be contacted 24/7 at (860)885-4496.

Our EVT certified technicians:

Colin Laffey

Technical High School graduate

Engineer/Former Assistant Chief of Bozrah Fire Dept with +20 years in the fire service

20 years working on class 4-8 on and off-highway vehicles including all types of fire apparatus

EVT Certified

KME and Hale certified tech

Tim Brinner

Technical High School graduate

Hale certified tech

15+ years working on class 4-8 on and off-highway trucks, 2 years all types of fire apparatus

EVT Certified

Noah LePage

Technical High School graduate

4+ years working on class 4-8 on and off-highway trucks, 2+ years on all types of fire apparatus

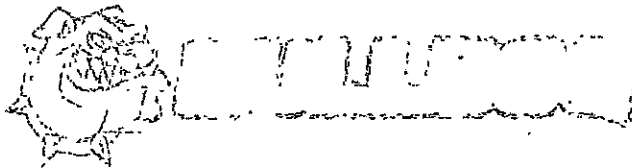
EVT Certified



REFERENCES:

Jody Grenier
Chief
Mohegan Tribal Fire Department
49 Sandy Desert Road
Uncasville, CT 06382
(860)984-1948 Cell

Bob Tardiff
Chief
Baltic Fire Department
22 Bushell Hollow Road
Baltic, CT 06330
(860)884-2874 Cell



Tom Moschini
Chief
Plainville Fire Department
77 West Main Street
Plainville, CT 06062
(860)250-7780 Cell

Client#: 1812450

BULLDFIR1

ACORD™

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

4/12/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).

PRODUCER USI Insurance Services LLC 12 Gill Street Suite 5500 Woburn, MA 01801 855 874-0123		CONTACT NAME: Donna Nicholson PHONE (A/C, No, Ext): 855 874-0123 FAX (A/C, No): 781-376-5035 E-MAIL ADDRESS: donna.nicholson@usi.com															
INSURED Bulldog Fire Apparatus, Inc. 1 Winter Street PO Box 58 Hopkington, MA 01748		<table border="1"> <thead> <tr> <th>INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> </thead> <tbody> <tr> <td>INSURER A: Hartford Fire Insurance Company</td> <td>19682</td> </tr> <tr> <td>INSURER B: Twin City Fire Insurance Company</td> <td>28459</td> </tr> <tr> <td>INSURER C: Trumbull Insurance Company</td> <td>27120</td> </tr> <tr> <td>INSURER D: Hartford Casualty Insurance Company</td> <td>29424</td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </tbody> </table>		INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: Hartford Fire Insurance Company	19682	INSURER B: Twin City Fire Insurance Company	28459	INSURER C: Trumbull Insurance Company	27120	INSURER D: Hartford Casualty Insurance Company	29424	INSURER E:		INSURER F:	
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INSURER D: Hartford Casualty Insurance Company	29424																
INSURER E:																	
INSURER F:																	

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☐ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☐ PRO-JECT ☐ LOC OTHER:			08UUNSV7516	01/17/2022	01/17/2023	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$300,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
C	AUTOMOBILE LIABILITY			08EUNQ0856	01/17/2022	01/17/2023	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
D	☒ ANY AUTO ☐ OWNED AUTOS ONLY ☒ SCHEDULED AUTOS ☒ HIRED AUTOS ONLY ☒ NON-OWNED AUTOS ONLY ☒ Drive Oth Car			08EUNQ08543	01/17/2022	01/17/2023	EACH OCCURRENCE \$ AGGREGATE \$ \$
	UMBRELLA LIAB ☐ OCCUR EXCESS LIAB ☐ CLAIMS-MADE DED ☐ RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? ☒ Y ☒ N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	08WESV6B1X	01/17/2022	01/17/2023	☒ PER STATUTE ☐ OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

** Auto Liability Information **

D 08EUNQ08543 Eff Date: 01/17/2022 Exp Date: 01/17/2023

Auto Liability: Any Auto, Hired Auto, Non-owned

Auto Liability: Drive Other Car

(See Attached Descriptions)

CERTIFICATE HOLDER

CANCELLATION

Town of Waterford Fire Department
 15 Rope Ferry Road
 Waterford, CT 06385

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Tom

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SAFETY
SECURITY
SERVICE



STATE OF CONNECTICUT
Department of Motor Vehicles
60 State Street, Wethersfield, CT 06109

License Number

N2698

Effective: May 1, 2021
Expiration: May 31, 2023

BULLDOG FIRE APPARATUS INC
86 STOCKHOUSE RD
BOZRAH, CT 06334-1120

New Dealer

Authorized Makes
DEMERS

NON TRANSFERABLE. If business is sold, transferred, or discontinued, return this license and current number plates to Department of Motor Vehicles.

Emergency Vehicle Technician

Certification Commission, Inc.



Colin Laffey

is certified in the areas listed below:

Fire Pumps and Accessories

Allison Automatic Transmissions

Expires:
09/20/2024
10/28/2022


Kevin Roberts, President

Emergency Vehicle Technician

Certification Commission, Inc.



Noah Lepage

is certified in the areas listed below:

Allison Automatic Transmissions

Expires:

10/28/2022

Stephen Wilde
Stephen Wilde, President

Emergency Vehicle Technician

Certification Commission, Inc.



Timothy Brinner

is certified in the areas listed below:

Expires:

10/18/2024

Fire Pumps and Accessories

Kevin Roberts, President

Emergency Vehicle Technician

Certification Commission, Inc.



Bret Avila

is certified in the areas listed below:

Expires:

03/03/2027

Design & Performance Standards of Fire Apparatus


Kevin Roberts, President

Emergency Vehicle Technician

Certification Commission, Inc.



Kyle Stevens

is certified in the areas listed below:

Maintenance, Inspection, & Testing of Fire Apparatus
Fire Apparatus Electrical Systems

Expires:

02/28/2024

03/18/2027

Kevin Roberts, President

DESCRIPTIONS (Continued from Page 1)

Combined Single Limit: 1,000,000

RE: Bid #22-122.

The General Liability policy includes an automatic Additional Insured endorsement that provides Additional Insured status to Town of Waterford Fire Department, only when there is a written contract that requires such status, and only with regard to work performed by or on behalf of the named insured.

#7

FINANCE DEPARTMENT

Memo

May 3, 2022

Mr. Rob Brule
First Selectman
Town of Waterford
15 Rope Ferry Road
Waterford, CT 06385

Re: Bid Award – BID#22-123 2007 Seagrave 150 GPM Rust Abatement Project

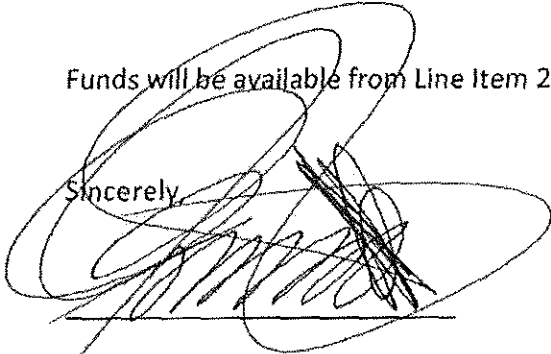
Dear Mr. Brule,

On May 2, 2022, Maryellen McConnell, and I opened bids for the above-mentioned project with the attached results.

The Purchasing Agent on behalf of the Fire Services Department recommends the contract for this project be awarded to The Gowans - Knight Company, Inc. for \$56,690.00.

Funds will be available from Line Item 24207-54070 Vehicle Replacement.

Sincerely,



Rawle Dummett
Purchasing Agent,
Town of Waterford



Office of the Director
Waterford Fire Department
204 Boston Post Road
Waterford CT. 06385

Director Fire Services
Michael J. Howley

Telephone: 860-440-0544
Facsimile: 860-444-5894
Cell: 860-235-0888

05/02/22

To: Rawle Dummett
Purchasing Agent
Town of Waterford

Re: 2007 Seagrave 1500 GPM Pumper, Rust Abatement Project Bid #22-123

Rawle, after reviewing bid documents for Bid #22-123, it is my recommendation to award the contract to the Gowans – Knight Company out of Watertown, CT. This company meets all requirements and is within the distance allowed for inspections of work being performed. Scheduling of this apparatus Abatement Project will be done with Vendor and Fire Services once all approvals by the Town of Waterford have been completed.

Director Fire Services,
MJH
Michael J. Howley

C. C. file

BID#22-123 2007 Seagrave 1500 GPM Pumper, Rust Abatement Project

BID OPENING May 2 2022 11:00am

Vendor	Total Amount of Bid	Notes
The Gowans - Knight Company, Inc.	\$56,960.00	NA
E.J. Boughton.		Not present at mandatory inspection.



The Gowans-Knight Company

Fire Apparatus & Equipment Since 1960

49 Knight Street, Watertown CT 06795

860-274-8801 Fax 860-274-7937 email: gowansknight@snet.net

Toll Free: 877-352-4871 www.gowansknight.com

BID: 2007 SEAGRAVE 1500 GPM PUMPER, RUST ABATEMENT PROJECT

DUE: MAY 2, 2022 – 11:00AM

Town of Waterford
15 Rope Ferry Road
Waterford, CT 06385-2886

Attention: Rawle Dummett
Purchasing Agent

We are pleased to provide the following Request for Proposal (RFP) for the Rust Abatement Project of your 2007 Seagrave Pumper as specified.

Arrival:

Upon arrival of the apparatus at our Watertown, CT facility the following will be completed:

- Complete apparatus inspection
- Provide a pump test on the apparatus
- Concerns and deficiencies outside the scope of this proposal will be noted
- Any noted items will be provided to the Town of Waterford / Waterford Fire Department

Corrosion Repair:

The apparatus body will remain on the chassis of the apparatus. The pump house will remain on the chassis.

- Remove the hose bed from the apparatus.
- Remove all plumbing from the apparatus.
- Remove the water tank from the apparatus.
- Remove the water tank sub frame from the apparatus.
- Remove the corroded rear spring keepers.
- Power wash entire undercarriage of apparatus.
- Remove:
 1. Air tanks.
 2. Fuel tank.
 3. Battery boxes that are mounted to the frame.
 4. Remove or move any adjustable wiring or hose lines that are accessible.
 5. Rear sub frame and step assembly.

- Remove and replace rear spring assemblies with helper spring and keepers.
- Scrape and sand accessible areas of frame and other corroded areas of the apparatus undercarriage including the pump house.
- Fabricate and install a new steel water tank sub frame on the chassis of the apparatus with new rubber isolator.
- Replace sections of the rear step assembly that require replacement and clean and scrape additional sections of the step assembly.
- Prime the entire undercarriage, from the pump house rearward, and tank sub frame of the apparatus with a rust inhibitor primer.
- Paint the primed undercarriage chassis black from the pump house rearward.
- Clean the rear of the compartments and undercoat.
- Re-install:
 1. Battery boxes mounted to the frame.
 2. Air tanks
 3. Wiring and hose lines.
 4. Provide and install a new steel chassis fuel tank & sending unit.
- Re-install water tank with new rubber isolator.
- Re-install all plumbing.
- Re-install the hose bed.
- Treat entire painted undercarriage with "Ironclad" protective coating.

Torque Arm Bushings:

- Remove the worn torque arm bushings and replace with new bushings.

Pump Transmission Seals:

- Inspect the transmission seals and replace as needed.

Pump Work:

- Remove and rebuild one (1) tank to pump valve and one (1) tank fill valve.
- Remove and rebuild the rear discharge valve.
- Any additional valves and or corroded plumbing found to need rebuilding during check in pump test will be quoted prior to being rebuilt.
- Provide a pump test once all pump work is completed.

Complete for the sum of **\$ 56,690.00**

NOTE: If any additional items are found during dis-assembly or while the apparatus being repaired, a written estimate will be provided and written approval will be required prior to any additional work being completed.

- All work to be completed at our Watertown CT facility
- Transportation will be provided by The Gowans- Knight Company, Inc.
- Apparatus will be clear of all equipment prior to pick up
- Foam and water tanks to be empty and cleaned prior to pick up
- Current Federal DOT inspection certification shall be provided with apparatus upon arrival at our facility

- Apparatus will be secured at all times in our climate controlled, fire and burglar monitored buildings
 - Approximate completion time of scope of work outlined is 90 days, if no additional items are found
 - Proof of insurance listing the Town of Waterford as additional insured will be provided upon signing of a contract with us
 - Inspections will be scheduled at a mutually agreed upon time
 - Any work completed by us holds a one-year warranty. Additional warranties may be included with certain components.
-
- ❖ Proposal is valid for forty-five (45) days from date of opening.
 - ❖ Once apparatus is competed, a final inspection will be scheduled at our Watertown facility.
 - ❖ Payment is required upon delivery of apparatus to the Town of Waterford. If payment is not ready, the apparatus will not be left.

Please let us know if you have any questions.

Sincerely,

Eric Epstein

Eric Epstein

Sales Representative

FIFTEEN ROPE FERRY ROAD



WATERFORD, CT 06385-2886

Bid Submission Form

BID #22-123

2007 Seagrave 1500 GPM Pumper, Rust Abatement Project

The Gowans- Knight Company, Inc. 49 Knight Street - Watertown, CT 06795

VENDOR NAME AND ADDRESS

Craig A. Palmer, President

PRINTED NAME AND TITLE OF VENDOR'S AGENT

P - (860) 274-8801 F - (860) 274-7937 E - gkequipment@snet.net

PHONE AND FACSIMILE NUMBERS, E-MAIL ADDRESS

Bid Total; \$ \$ 56,690.00

Total in Words: Fifty Six Thousand, Six Hundred Ninety Dollars and Zero Cents

The above named vendor hereby submits its proposal.

Craig A. Palmer

President

Name

Position

FIFTEEN ROPE FERRY ROAD



WATERFORD, CT 06385-2886

**TOWN OF WATERFORD
NON-COLLUSION STATEMENT**

"The undersigned affirms that they are duly authorized to execute this contract, that this company, corporation, firm, partnership or individual has not prepared this bid in collusion with any other bidder, and that the contents of this bid as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any other person engaged in this type of business prior to the official opening of this bid."

We understand that this proposal must be signed by an authorized agent of our company to constitute a valid proposal.

Date: May 2, 2022

Name of Company: The Gowans- Knight Company, Inc.

Name and Title of Agent: Craig A. Palmer, President

By (SIGNATURE): 

Address: 49 Knight Street - Watertown, CT 06795

Telephone Number: (860) 274-8801

AFFIRMATIVE ACTION/EQUAL EMPLOYMENT ACTIVITIES

Please indicate the name and address of the company official(s) responsible for carrying out the Equal Employment Opportunity/Affirmative Action Program for your company.

Day Palmer - Vice President

If your company does not have a written affirmative action plan, please estimate the number of vacancies during the next 12 months, and indicate the numerical or percentage goals you have set for the employment of minority people and females to make your labor force reflective of the labor market in which you operate.

Zero (0)

The vendor/bidder understands that failure to complete the above form in a satisfactory manner will preclude such vendor from being actively considered for contract with the Town of Waterford. The vendor /bidder also understands that the Affirmative Action statements will become part of any contract, and that breach of such statements will constitute a breach of the contract subject to such remedies as provided by law.

I certify that there are no misrepresentations, omissions, or falsifications in the foregoing statements and answers, and that the entries above are true, complete, and correct to the best of my knowledge and belief.

5/2/2022 *Karys Palmer* President
Date Signature Title

Subscribed and sworn to before me at Watertown, Connecticut, this 29th

Day of April 2022

Subscribed and sworn to before me
This 29th day of April 2022
NOTARY PUBLIC
MY COMMISSION TO EXPIRE DECEMBER 31, 2025
Sherry A. Cosmas
Sherry A. Cosmas

AFFIRMATIVE ACTION STATEMENT

NOTE: IF YOUR COMPANY HAS LESS THAN 10 EMPLOYEES, OR HAS COMPLETED THIS SAME FORM WITHIN 1 YEAR, YOU MAY DISREGARD THE FOLLOWING EQUAL EMPLOYMENT/AFFIRMATIVE ACTION SECTION, EXCEPT AS NOTED.

- OR:
- (1) The number of employees _____
- (2) Completed this form within one year _____ Yes _____ No

FOR SEALED BIDS: If your company has completed this form within one year Please forward a photocopy of the initial form with your bid. If significant Changes have taken place within the past year, please update the information on this form.

REQUIREMENT – Any vendor/bidder seeking to do business with the Town of Waterford must, upon request, supply the Town and/or the Waterford Human Resources with any information concerning the Affirmative Action/Equal Employment practices of the vendor/bidder, which the Town and/or Commission deems necessary in fulfilling its charge. Failure to supply such information, when requested, will result in the termination of any further transactions between the vendor/bidder and the Town of Waterford.

COMPANY NAME AND ADDRESS

The Gowans- Knight Company, Inc.

TYPE OF BUSINESS

Corporation

TYPE OF ORGANIZATION

 X Corporation Partnership Individual

If unit filing this application is not the above-named company, give the name, address, and telephone number of reporting unit. (Branch, agent, representative).

#8

FIFTEEN ROPE FERRY ROAD



WATERFORD, CT 06385-2886

WATERFORD RECREATION AND PARKS COMMISSION

TO: Mr. Rawle Dummett, Purchasing Agent
FROM: Brian W. Flaherty, Director
DATE: May 12, 2022
RE: Request For Proposal #22-124 Beer & Wine Vending

Rawle:

Thank you for providing the submitted proposals for RFP #22-124. They have been reviewed by Kim Allen, Finance Director, Abby Piersall, Planning Director, and myself.

We would like the Board of Selectman to consider the two vendors listed below. I checked references for both vendors which were favorable. I also checked with Steve Mansfield, Ledge Light Health District Director, and no health permit is required. Both proposals have submitted the proper scope and requirements such as type of vending operation, alcohol to be served, utility needs, liquor permits, insurance, Town of Waterford general bid requirements and description on how the vendor plans to operate at the Waterford Beach Park Concert Series.

- Whimsically Tipsy
- Nieves Hospitality

CC: Ken Hall, Commission Chair
Robert Brule, First Selectman
Abby Piersall, Planning Director
Kim Allen, Finance Director

#8

FINANCE DEPARTMENT

Memo

May 10, 2022

Mr. Rob Brule
First Selectman
Town of Waterford
15 Rope Ferry Road
Waterford, CT 06385

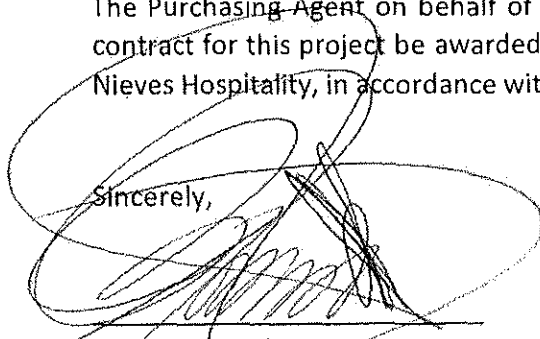
Re: Bid Award – BID#22-124 Vending of Beer and Wine

Dear Mr. Brule,

On April 22, 2022, Maryellen McConnell and Ryan McNamara opened bids for the above-mentioned project with the attached results.

The Purchasing Agent on behalf of the Recreation and Parks Department recommends the contract for this project be awarded to the two most qualified bidders Whimsically Tipsy and Nieves Hospitality, in accordance with their submissions and the rates therein.

Sincerely,

A large, stylized handwritten signature in black ink, appearing to read 'Rawle Dummett', is written over the 'Sincerely,' and extends across the signature line.

Rawle Dummett
Purchasing Agent,
Town of Waterford

Rawle Dummett

From: Brian Flaherty
Sent: Thursday, May 5, 2022 4:16 PM
To: Kimberly Allen
Cc: Rawle Dummett
Subject: FW: Beer and Wine Vending
Attachments: Whimsically Topsy Submission0001.pdf; Neives Submission0001.pdf; AN EP Experience Submission0001.pdf

Kim:

Abby and I reviewed and decided Whimsically Topsy and Neives provided the necessary information. I would appreciate your opinion.

Thanks,

Brian

Brian W. Flaherty

Brian W. Flaherty, CPRP, CYSA

Director

Waterford Recreation & Parks Commission

24 Rope Ferry Road

(Mailing Address: 15 Rope Ferry Road)

Waterford, CT 06385

860-444-5881



Please consider the environment before printing this email.

From: Rawle Dummett <rdummett@waterfordct.org>
Sent: Monday, April 25, 2022 3:29 PM
To: Brian Flaherty <bflaherty@waterfordct.org>
Cc: Abby Piersall <apiersall@waterfordct.org>
Subject: Beer and Wine Vending

Brian

Attached are the Proposal Submissions for the Beer and Wine Vending. The vendors have all proposed a percentage of sales but this method doesn't seem to be in the best interest of the town.

Please review and advise.

Rawle Dummett

Purchasing Agent

Town of Waterford

Tele: 860-444-5842

Tabulation Sheet Sheet

Bid# 22-124 Vending of Beer and Wine

Bid Opening: April 22, 2022 @ 11:00 am

Vendor	Bid	Notes
An EP Experience	5% to 15% of Sales	The Greater amount of sales rendered to town will be given a higher percentage. All sales reports will be provided no later than 48 hours after the event.
Whimsically Topsy	10% of Gross Revenue after each event not including tax nor tips	
Nieves Hospitality	10%, 15%, 20%	If 500 tickets are sold commission 10%. If 1000 sold commission 15%. If 1500 tickets sold 20%. Zero Commission for ticket sales less than 500. Commission will be paid gross sales less taxes, credit card fees and additional insurance requirement fee. percentages from nett sales. Paid 3-5 days after event.
Total		



**Town of Waterford
Recreation and Parks Commission
Request for Proposal for the Vending of Beer and Wine
Proposal # 22-124**

The Purchasing Agent will accept sealed Proposals for the operation of a self-contained, mobile refreshment stand at Waterford Beach Park until **11:00 A.M. on Friday April 22, 2022**. Please see the Town of Waterford website at <http://www.waterfordct.org> for packets and all information regarding this Proposal.

Proposals must be submitted in a sealed envelope and clearly marked **SEALED PROPOSAL FOR VENDING OF BEER AND WINE**, bid number, time of bid opening and date. Bids may be mailed or hand-delivered to the Finance Office, Town of Waterford, 15 Rope Ferry Road, Waterford, CT 06385, where they will be publicly opened in the Louise B. Appleby Room. Vendors are asked to register on our Web Site through the vendor link <http://www.waterfordct.org> under *emails and alerts*. Any questions regarding this proposal are to be directed to the Purchasing Agent at rdummett@waterfordct.org.

The Board of Selectmen and the Recreation and Parks Commission reserve the right to reject any or all bids, proposals, in whole or in part, and to waive any informality in any bid when such action is deemed in the best interest of the Town; their decision is final.

Rawle Dummett
Purchasing Agent
Town of Waterford

SCOPE AND REQUIREMENTS

The Town of Waterford seeks proposals for the vending of beer and wine at certain Town events. Waterford plans to grow its special events program and is committed to sponsoring fun, family-friendly experiences for the community. To support these events Waterford recently enabled the sale of beer and wine at the Jordan Park Green in Waterford's Town Center, and portions of Waterford Beach Park. Specific locations where the Town may permit beer and wine sales are attached to this Request.

Through this Request for Proposals, the Waterford Board of Selectmen will pre-approve one or more beer and/or wine vendors who will be eligible to sell alcohol at specified Town events between June 1, 2022 and March 31, 2023. Respondents should specifically provide a statement of their availability for Waterford's Wednesday concert series, which will be held every Wednesday from June 22nd through August 17th at 6:00pm at the Waterford Beach Park. Vendors would be invited to arrive on site and be prepared to begin service by 5:30pm. Beverage sales would end at 7:30pm. Average total attendance at these events is historically 1,500 people, with some events drawing larger crowds.

Examples of other events may include Harvest Day celebrations in October, New Year's celebrations, and other events to be planned. This RFP will result in the selection of one or more vendors who will be given the exclusive opportunity to sell beer and wine during these events during the time period listed herein. Vendors shall provide the Town of Waterford with a \$200 flat fee and shall include in their proposal a percentage of sale revenues to be paid to the Town after each event. Selected vendors will be required to enter into a contract with the Town of Waterford.

Vendors may submit proposals as specified below.

1. A description of the service proposed, including
 - a. Type of vending operation (truck, tent, etc.) Include a photograph of the truck to be used, tent setup in operation, or other image showing the proposed operation. Describe the power source for all operations. Provide the size of the truck or vending area.
 - b. Description of Experience
 - c. Type of alcohol to be sold (beer, wine, or both), including brand, style, and anticipated prices. Please note that glass bottles and containers are prohibited.
 - d. Description of any utility needs or generators to be used.
2. A copy of all required liquor and Health permits.
3. A proposal for the percentage of sales revenue to be provided to the Town after each event.
4. A description of the number of employees to be provided for events to support service to anticipated attendees.
5. A description of how consumption is managed to support the family-friendly nature of Town events.

6. A Certificate of Insurance, naming the Town as an additional insured in accordance with the insurance requirements listed herein.
7. Client references.

Additional Terms:

Personnel

The vendor will be responsible for hiring the necessary personnel or soliciting the necessary volunteers to conduct operation of the concessions. The vendor will comply with all federal, state and local laws related to minimum wage, social security, nondiscrimination, Fair Labor Standards Act, unemployment compensation and workers' compensation. The vendor shall at all times provide an active, qualified and competent supervisor to be present during events. The vendor further agrees to have at all times sufficient attendants on duty to render adequate service to the public. All employees and/or volunteers of the vendor shall be neat and properly dressed and shall be courteous to the public.

Menu

Beverages offered for sale shall be sold at reasonable prices. The successful vendor shall keep at all times on public display the prices, rates and charges which may be made for the sale of beverages.

Garbage

The vendor is responsible to ensure that all garbage generated from the operation is placed into designated trash or recycling containers. The vendor is accountable and responsible for cleaning and trash removal of immediate area adjacent to concession location(s).

Selection Criteria

Town of Waterford reserves the right to reject any and all proposals, to make an award based directly on the proposals or to negotiate further with one or more vendors. The Town of Waterford reserves the right to reject all proposals and request new proposals. Proposals will be evaluated by the following criteria:

1. **Days and Hours of Operation:** How many days per week and during what hours do you intend to operate the concession? What date would you prefer to open and when would you prefer to close?
2. **Products/Services Offered for Sale:** What products do you intend to offer? What price? What size(s)? Please list all proposed items and unit prices.
3. **Concession Experience/Business Reference** Please list at least three (3) business references that will support, document or verify your performance in providing concessions and/or operating a business.
4. **Compensation/Cost Proposal**
5. **Availability to attend Wednesday concert series and provide adequate services for the number of anticipated attendants.**

The contracts will be signed as soon as all permitting, insurance documents and vendor permits are presented to the Town. The contract will become null and void if the vendor violates any portion of the contract. In addition to signing a contract with the Town Waterford, selected vendor must obtain all required Town and/or State Licenses and must provide certificate from the Ledge Light Health District before commencing business.

Proposal award will be by the Board of Selectmen. The Board of Selectmen and the Recreation and Parks Commission reserve the right to reject any or all bids, in whole or in part, and to waive any informality in any bid when such action is deemed to be in the best interest of the Town; their decision is final.

FIFTEEN ROPE FERRY ROAD



WATERFORD, CT 06385-2886

**PROPOSAL FORM
VENDING OF BEER AND WINE
PROPOSAL #22-124**

Whimsically Tipsy - 24 Rowland Rd Old Lyme CT 06371

VENDOR NAME AND ADDRESS

Stuart Slocum - Owner

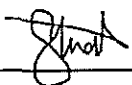
PRINTED NAME AND TITLE OF VENDOR'S AGENT

860-661-2713 - whimsicallytipsy@gmail.com

PHONE AND FACSIMILE NUMBERS, E-MAIL ADDRESS

I, Stuart Slocum, Owner of the
Name Position

above named firm hereby submit the following Proposal in accordance with Town of Waterford specifications.

 4/21/22

SIGNATURE

DATE

\$1.00 PROPOSAL

COMMENTS:

The \$1.00 per event is to show that we are truly being hired by the Town of Waterford to provide the services described within this bid.

Please attach additional sheets to the Proposal Form.

FIFTEEN ROPE FERRY ROAD



WATERFORD, CT 06385-2886

**TOWN OF WATERFORD
NON-COLLUSION STATEMENT**

"The undersigned affirms that they are duly authorized to execute this contract, that this company, corporation, firm, partnership or individual has not prepared this bid in collusion with any other bidder, and that the contents of this bid as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any other person engaged in this type of business prior to the official opening of this bid."

We understand that this proposal must be signed by an authorized agent of our company to constitute a valid proposal.

Date: 04/21/22

Name of Company: Whimsically Tipsy

Name and Title of Agent: Stuart Slocum - Owner

By (SIGNATURE): 

Address: 24 Rowland Rd Old Lyme CT 06371

Telephone Number: 860-661-2713

RFP Response for Proposal# 22-124
Company: Whimsically Tippy
Contact: Stuart Slocum
Phone: 860-661-2713
Email: whimsicallytipsy@gmail.com
Website: www.whimsicallytipsy.com

Vendors may submit proposals as specified below:

1. A description of the service proposed, including:

a. Type of vending operation (truck, tent, etc.) Include a photograph of the truck to be used, tent setup in operation, or other image showing the proposed operation. Describe the power source for all operations. Provide the size of the truck or vending area.

Vending Operation: Whimsically Tippy's Vintage Volkswagen Bar Bus "Willow"



Power Source: None needed

Size of Vending Area: Length 16' x Width 10'

b. Description of Experience

The Volkswagen Bus is an icon of the live music scene of the past harkening back to Woodstock & San Francisco hippy era perfectly fitting for a concert series. Consumers will be drawn to Willow, Whimsically Tippy's unique vintage Volkswagen Mobile Bar Bus which is beautiful on its own and even more spectacular as the sun goes down as our battery operated interior lighting takes over enticing consumers to grab a beverage as they enjoy live music in Waterford Beach Park.

Multiple beer & wine offerings to fit all palates will be available with the focus popular styles of wine, Bud Light and higher end options from local craft breweries all displayed on menus with pricing located on our bar along with the cans displayed on our back bar making it easy for customers to decide.

Owners Natasha Witik & Stuart Slocum will be providing service, checking customers ID's, monitoring customers & limiting levels of intoxication to be sure they provide a safe family friendly environment for all.

Customers can pay with cash, card, chip, or tap through our Square Terminals. Sales can be reviewed through Squares online platform and percentage of gross sales will be made to the town weekly via check.

c. Type of alcohol to be sold (beer, wine, or both), including brand, style, and anticipated prices. Please note that glass bottles and containers are prohibited.

1. Wine – *Brands & Styles can be changed to fit the preferences of the events to increase sales.
 - Brand: Babe Canned Wine
 - Size: 8oz Cans
 - Style: Various Styles of Pinot, Rose, Chardonnay, Cabernet & Pinot Noir. Styles will changed based on event goer's preference.
 - Anticipated Price: \$7.00-\$8.00++
 - Brand: House Wine Canned Wine
 - Size: 8oz Plastic Cup
 - Style: Various Styles of Pinot, Rose, Chardonnay, Cabernet & Pinot Noir. Styles will changed based on event goer's preferences.
 - Anticipated Price: \$7.00-\$8.00++
2. Beer- *Brands & Styles can be changed to fit the preferences of the events to increase sales. Below are a selection of top sellers we've had high sell through at events like this music series. We would focus on Bud Light as the Domestic option with 2 craft options. We can change the selection as needed to increase sales.
 - Brand: Bud Light
 - Size: 12oz Can
 - Style: Light Lager
 - Anticipated Price: \$6.00++

- Brand: Outer Light (Groton CT)
 - Size: 16oz Can
 - Style: Subduction IPA
 - Anticipated Price: \$8.00
- Brand: Outer Light (Groton CT)
 - Size: 16oz Can
 - Styles: Limited releases of various styles
 - Anticipated Price: \$8.00++
- Brand: Two Roads Brewing Co.
 - Size: 12oz Can
 - Style: Lil Heaven Session IPA
 - Anticipated Price: \$7.00++
- Brand: Stony Creek Brewing Co
 - Size: 12oz Can
 - Style: Sun Juice Tropical Lager
 - Anticipated Price: 7.00++

*Alcoholic Seltzer are extremely popular and can be added to our offerings per the towns request.

**Water & Soda can also be provided if not being provided by the food trucks.

d. Description of any utility needs or generators to be used.

- We do not need power or use generators.

2. A copy of all required liquor and Health permits.

- We do not need permits for service as everything we provide is prepackaged down to the ice we use to chill product. If the health dept would like us to procure a permit, we will do so.

3. A proposal for the percentage of sales revenue to be provided to the Town after each event.

- We can provide up to 10% of Gross Revenue (not including sales tax collected or tips) to the town after each event.

4. A description of the number of employees to be provided for events to support service to anticipated attendees.

- Two people Natasha Witik (Owner) & myself, Stuart Slocum (Owner) will be able to provide services in a fast and responsible manner. However, if we find that we need another person we can provide qualified employees as needed to speed up and improve the quality of service. We can also supply a satellite bar to reduce wait times.

5. A description of how consumption is managed to support the family-friendly nature of Town events.

- Properly ID'ing customers to be sure that they are 21+ years of age are only ones able to purchase alcohol
- Only serving single beer or wine at a time to those who have been properly ID'd and are present at the time of sale. Example: No sales of multiple beer or wine to people who are getting one for someone still at their seat.
- No selling to those who are impaired or inebriated.
- Limiting purchases so people are not overserved.
- Utilizing TIPS training as a tool to prevent intoxication, underage drinking & drunk driving.

6. A Certificate of Insurance, naming the Town as an additional insured in accordance with the insurance requirements listed herein.

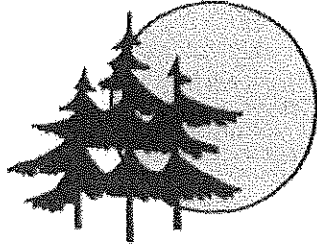
*See below and full size copy attached

**Additional canopy insurance can be provided if absolutely necessary upon being awarded the bid.

ACORD®		CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY) 04/21/2022		
THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.						
IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).						
PRODUCER Wentworth-DeAngelis, Inc. 20 Batterson Park Rd, Ste 120 Farmington CT 06032		CONTACT NAME: Kathleen Wentworth PHONE (AC, No, Ext): (860) 676-3073 FAX (AC, No): (860) 676-2217 E-MAIL ADDRESS: kathy@wdkinsurance.com				
INSURED Opposed Twin LLC, DBA: Whimsically Topsy 24 Rowland Rd Old Lyme CT 06371		INSURER(S) AFFORDING COVERAGE INSURER A: Mount Vernon Fire Insurance INSURER B: Employers INSURER C: INSURER D: INSURER E: INSURER F:		NAIC #		
COVERAGES		CERTIFICATE NUMBER: 21-22 Master		REVISION NUMBER:		
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.						
INSR LTR	TYPE OF INSURANCE	ADOL SUBR WSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☐ PROJ. ☐ LOC ☐ OTHER:		CP2639723A	10/02/2021	10/02/2022	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMPIOP AGG \$ 2,000,000 Liquor Liability \$ 1,000,000
	AUTOMOBILE LIABILITY ☐ ANY AUTO ☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY					
	UMBRELLA LIAB ☐ OCCUR EXCESS LIAB ☐ CLAIMS-MADE DED: ☐ RETENTION \$					
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/ MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N ☒ Y				
		N/A	EIG491291600	12/23/2021	12/23/2022	PER STATUTE ☐ OTHER ☐ R.L. EACH ACCIDENT \$ 1,000,000 R.L. DISEASE - EA EMPLOYEE \$ 1,000,000 R.L. DISEASE - POLICY LIMIT \$ 1,000,000
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) Evidence of Insurance Event: are Wednesdays from June 22nd - August 17th. The town of Waterford and Waterford Beach Park are named as additional insured per written contract, subject to policy terms and conditions.						
CERTIFICATE HOLDER Waterford Beach Park 317 Great Neck Rd Waterford CT 06385			CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE <i>Kathy Wentworth</i>			

7. Client references.

Client Reference 1: The Farmington Valley Acoustic Music Festival at Winding Trails



Winding Trails

April 21, 2022

Re: recommendation for Whimsically Topsy

To Whom It May Concern:

We had Whimsically Topsy's VW Mobile Bar Bus on site at The Farmington Valley Acoustic Festival in 2021. We had 647 people in attendance. Our staff was impressed with Whimsically Topsy's ability to quickly and responsibly serve cocktails and craft beer to all that wanted beverages. We look forward to having them return in 2022 to provide the same services. They were a great addition to our festival, and will be a great addition to many other music festivals as well!

A handwritten signature in dark ink, appearing to read "Wm. Clark". The signature is fluid and cursive.

William Clark, Event Manager
Farmington Valley Acoustic Festival

ClarkHirth CPAs
860-904-4436

Client Reference 2: Hindinger Farms

To Whom It May Concern.

We had Whimsically Tipsy come to our first event at Hindinger Farm and we were so glad we had them! Natasha and Stu are very reliable and professional. All of our Customers loved them ,and they make killer drinks incorporating our fresh fruits and veggies in their Cocktails. We had about 300 people at the Strawberry Fest and we invited them back for multiple occasions. They increased the people who showed up at Hindinger Farm. The last event was our Fall Festival and we had about 600 people and they kept up with the long lines, never losing their cool and every one of our customers was so pleased. We are looking forward to working with them at multiple events in 2022.

Elizabeth Hindinger

Owner Hindinger Farm

860-203-288-0700

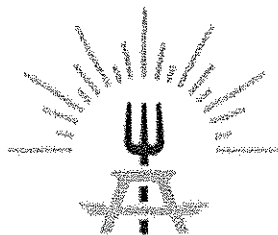
Client Reference 3: Gastropark

Stu and Natasha (Whimsically Tipsy) provided high end, inspired, friendly, and reliable drink service to customers at the Gastropark in West Hartford. In addition to delicious creative cocktails, they also provided a friendly tone, and fun atmosphere for our customers. I highly recommend their talents and services.

James Maleck

Beverage Director Gastropark

860-424-7798



GASTROPARK

GATHER BRAZE.

Client Reference 4:

We partnered with Whimsically Topsy to serve cocktails showcasing multiple spirit brands Mancini Beverage represents at The Mohegan Sun Food & Wine Fest. The event hosted around 1500 people per day and they were able to provide fast and responsible service to everyone in attendance.

Michael Ward
Craft Beer Manager
Northeast Beverage CT

(o) 203-795-4945 x5319
(m) 203-448-6985
(e) mward@mancinibeverage.com

**Additional Terms:**

- **Personnel**

The vendor will be responsible for hiring the necessary personnel or soliciting the necessary volunteers to conduct operation of the concessions. The vendor will comply with all federal, state and local laws related to minimum wage, social security, nondiscrimination, Fair Labor Standards Act, unemployment compensation and workers' compensation. The vendor shall at all times provide an active, qualified and competent supervisor to be present during events. The vendor further agrees to have at all times sufficient attendants on duty to render adequate service to the public. All employees and/or volunteers of the vendor shall be neat and properly dressed and shall be courteous to the public.

- Response: **Agreed**

- **Menu**

Beverages offered for sale shall be sold at reasonable prices. The successful vendor shall keep at all times on public display the prices, rates and charges which may be made for the sale of beverages.

- Response: **Agreed**

- **Garbage**

The vendor is responsible to ensure that all garbage generated from the operation is placed into designated trash or recycling containers. The vendor is accountable and responsible for cleaning and trash removal of immediate area adjacent to concession location(s).

- Response: **Agreed**

Selection Criteria

Town of Waterford reserves the right to reject any and all proposals, to make an award based directly on the proposals or to negotiate further with one or more vendors. The Town of Waterford reserves the right to reject all proposals and request new proposals. Proposals will be evaluated by the following criteria:

1. Days and Hours of Operation: How many days per week and during what hours do you intend to operate the concession? What date would you prefer to open and when would you prefer to close?

- Wednesday's from June 22nd – August 17th 5:30pm-7-30pm
- Other dates as needed, and we are not previously booked.

2. Products/Services Offered for Sale: What products do you intend to offer? What price? What size(s)? Please list all proposed items and unit prices.

- Refer to the products listed above.

3. Concession Experience/Business Reference Please list at least three (3) business references that will support, document or verify your performance in providing concessions and/or operating a business.

- See supporting references above.

4. Compensation/Cost Proposal

- We can provide up to 10% of Gross Revenue (not including sales tax collected or tips) to the town after each event as stated above

5. Availability to attend Wednesday concert series and provide adequate services for the number of anticipated attendants.

- We are available for those Wednesdays and to provide serves needed.

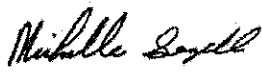
The contracts will be signed as soon as all permitting, insurance documents and vendor permits are presented to the Town. The contract will become null and void if the vendor violates any portion of the contract. In addition to signing a contract with the Town Waterford, selected vendor must obtain all required Town and/or State Licenses and must provide certificate from the Ledge Light Health District before commencing business. Proposal award will be by the Board of Selectmen. The Board of Selectmen and the Recreation and Parks Commission reserve the right to reject any or all bids, in whole or in part, and to waive any informality in any bid when such action is deemed to be in the best interest of the Town; their decision is final.

**STATE OF CONNECTICUT
DEPARTMENT OF CONSUMER PROTECTION**

Attached is your Liquor Permit authorizing you to sell such alcoholic liquor as is provided by law under your permit number. You must take this permit to the Town Clerk in the town of address to be filed and stamped as authorized for business. This permit is not in effect until filed with the Town Clerk. This permit is not transferable. Questions regarding this permit can be emailed to dcp.liquorcontrol@ct.gov.

In an effort to be more efficient and Go Green, the department asks that you keep your email information with our office current to receive correspondence. You can access your account at www.elicense.ct.gov to verify, add or change your email address. Current email address on file: WHIMSICALLYTIPSY@GMAIL.COM

WHIMSICALLY TIPSY
STUART H SLOCUM
Opposed Twin LLC / Whimsically Topsy
24 ROWLAND RD
OLD LYME, CT 06371-1519

STATE OF CONNECTICUT + DEPARTMENT OF CONSUMER PROTECTION This permit is not in effect until filed with the Town Clerk CGS Section 30-53	
LIQUOR PERMIT This certifies that	
STUART H SLOCUM 24 ROWLAND RD OLD LYME, CT 06371-1519	
 is authorized to sell such alcoholic liquor as is provided by law under permit number	
CATERER	
PERMIT #: LCT.0000691	
Trade Name: WHIMSICALLY TIPSY Backer: OPPOSED TWIN LLC Effective Date: 06/11/2022 Expiration Date: 06/10/2023	 Michelle Seagull, Commissioner



STATE OF CONNECTICUT
DEPARTMENT OF REVENUE SERVICES
Tax Permit



mL603
Rev. 08/21

CT Tax Registration No.: 079466868-001
Letter ID: L0001476422
Date Issued: November 01, 2021

OPPOSED TWIN LLC
WHIMSICALLY TIPS
24 ROWLAND RD
OLD LYME CT 06371-1519



mL603

Dear Taxpayer,

Attached is your Sales & Use tax permit. Please display it conspicuously for your customers to see. Any permit previously issued by the Connecticut Department of Revenue Services (DRS) for the specific location noted on this permit is now void and should be destroyed.

Any change in ownership or form of organization requires a new permit. If your business is sold, transferred, or discontinued, return this permit at once to:

Department of Revenue Services
450 Columbus Blvd.
Suite 1
Hartford, CT 06103

Enter the last day of business and the name of the successor, if applicable, on the back of the permit. Sign the permit as indicated.

Business and individual taxpayers can use myconnect to file a variety of tax returns, update account information, and make payments online.

This Tax Permit is valid for two years.

You may not assign or transfer this permit. Display this permit conspicuously for your customers to see.

Department of Revenue Services
State of Connecticut
450 Columbus Blvd.
Suite 1
Hartford, CT 06103

Sales & Use
Tax Permit



The person named below is licensed under the Sales & Use Tax Act.
This permit is good only for the named permittee and at the location shown.
If there is any change in ownership, the permit is null and void.

Use only at this location:
OPPOSED TWIN LLC
WHIMSICALLY TIPS
24 ROWLAND RD
OLD LYME CT 06371-1519

Date Issued	Expiration Date	Business Start Date	Connecticut Tax Registration Number
11/01/2021	11/01/2023	12/01/2019	079466868-001

OPPOSED TWIN LLC
WHIMSICALLY TIPS
24 ROWLAND RD
OLD LYME CT 06371-1519

This license may not be transferred or assigned.

Yale D. Boughton

Mark D. Boughton
Commissioner of Revenue Services



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
04/21/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Wentworth-DeAngelis, Inc. 20 Batterson Park Rd, Ste 120 Farmington CT 06032		CONTACT NAME: Kathleen Wentworth PHONE (A/C, No, Ext): (860) 676-3073 FAX (A/C, No): (860) 676-2217 E-MAIL ADDRESS: kathy@wdkinsurance.com	
INSURED Opposed Twin LLC, DBA: Whimsically Tipsy 24 Rowland Rd Old Lyme CT 06371		INSURER(S) AFFORDING COVERAGE INSURER A: Mount Vernon Fire Insurance INSURER B: Employers INSURER C: INSURER D: INSURER E: INSURER F:	

COVERAGES

CERTIFICATE NUMBER: 21-22 Master

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDITIONAL INSURED	SUBROGATION	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR			CP2639723A	10/02/2021	10/02/2022	EACH OCCURRENCE \$ 1,000,000
			DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000				
			MED EXP (Any one person) \$ 5,000				
			PERSONAL & ADV INJURY \$ 1,000,000				
	GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☐ PROJECT ☐ LOC OTHER:						GENERAL AGGREGATE \$ 2,000,000
							PRODUCTS - COM/OP AGG \$ 2,000,000
							Liquor Liability \$ 1,000,000
	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident) \$
	ANY AUTO						BODILY INJURY (Per person) \$
	OWNED AUTOS ONLY	☐ SCHEDULED					BODILY INJURY (Per accident) \$
	HIRED AUTOS ONLY	☐ NON-OWNED					PROPERTY DAMAGE (Per accident) \$
		☐ AUTOS ONLY					\$
	UMBRELLA LIAB	☐ OCCUR					EACH OCCURRENCE \$
	EXCESS LIAB	☐ CLAIMS-MADE					AGGREGATE \$
	DED RETENTION \$						\$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	Y/N	N/A	EIG491291600	12/23/2021	12/23/2022	PER STATUTE OTHER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	☒ Y					E.L. EACH ACCIDENT \$ 1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE \$ 1,000,000
							E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Evidence of Insurance

Event: are Wednesdays from June 22nd - August 17th.

The town of Waterford and Waterford Beach Park are named as additional insured per written contract, subject to policy terms and conditions.

CERTIFICATE HOLDERWaterford Beach Park
317 Great Neck Rd

Waterford

CT 06385

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Kathy Wentworth

Business Proposal For The Town of Waterford Bar Services



Town of
Waterford
CONNECTICUT

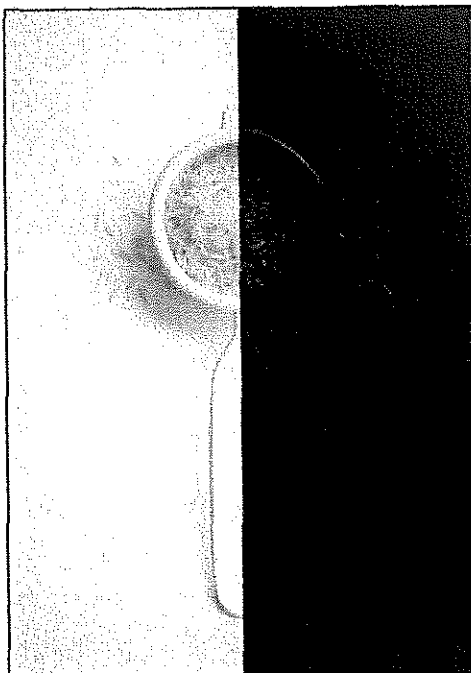


Nieves Hospitality
Innovative Food Service Solutions



What's Important To You

- 1 To provide the best quality bar service at the lowest reasonable prices for guest to enjoy
- 2 Availability to attend Wednesday concert series and provide adequate services
- 3 Provide a variety of beer and wine beverage products that compliments the quality
- 4 Provide a competitive compensation and cost proposal





We are a certified minority owned & operated food service provider; we have a specialty others just don't have. Our recipe for success is our people & innovative food service solutions. They're what make us unique. They're the special sauce that's kept us innovating since 2018

State of Connecticut - DAS



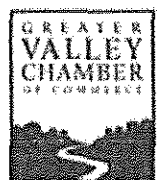
SBEP/MBE (Women Owned) Certified Enterprise

Supplier Diversity Outreach

- Nieves Hospitality is a Certified Minority Business Enterprise with Certifications by:
 - State of Connecticut - DAS Small / Minority Business Enterprise
 - Greater New England Minority Supplier Development Council
 - Hispanic Chamber of Commerce of Greater Bridgeport
 - Greater Valley Chamber of Commerce



HCCGB
Hispanic Chamber of Commerce of Greater Bridgeport



GREATER VALLEY CHAMBER OF COMMERCE



Greater New England
Minority Supplier Development Council

Company History

Year	Highlights
2018	Nieves Hospitality was founded
2019	Mini Munch Food Truck & Catering Division Established
2020	Bloom Kitchen Branded Food Truck added to mobile fleet
2020	New commercial kitchen built to keep up with business demand
2020	Opened first ghost kitchen establishment in Ansonia, CT.
2021	Awarded emergency feeding contracts
2021	Street Bar mobile bar services added to mobile fleet
2021	Dori Branded Food Truck is added to mobile fleet
2022	Sicilee Branded Pan Pizza food truck added to the mobile fleet
2022	Awarded 1 st . food service contract

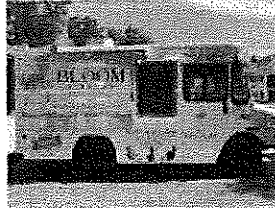
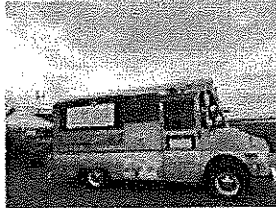
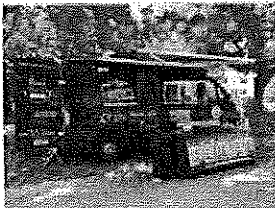
Nieves Hospitality Divisions

Campus /
Corporate
Dining

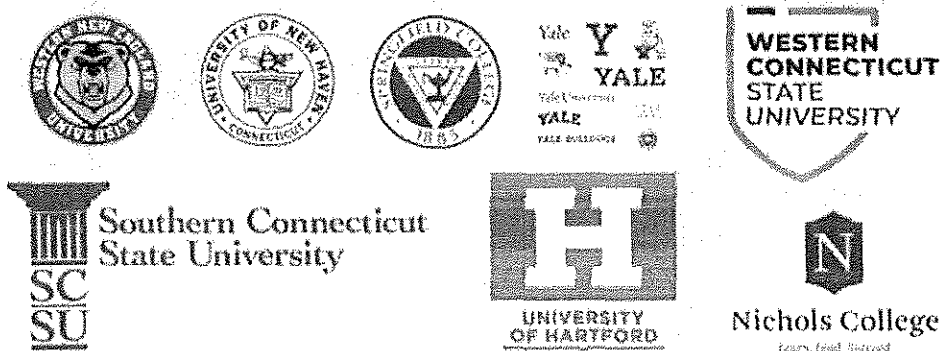
Retail Brands
& Bar Services

Catering &
Events

Food Trucks
& Co – Fleet
of food truck



OUR CLIENTS- off premise services



Catering and Service Experience (4 years)

- Catered numerous events ranging from 100 – over 1000 guest
- Participated in campus festivals and event planning
- Provided boxed lunches and drop off meals
- Coordinated food truck events with our fleet of mobile solutions
- Executive dining services for special events

References

- Melissa Lambert, Director, Student Involvement and Leadership Western New England University. melissa.lambert@wne.edu (413) 782-1385
- Eric LeCharity, Director, Student Involvement and Leadership. Southern State Connecticut University, lacharitye1@southernct.edu 203 392-5792
- Elaina T. Mendes, Events Director at Western Connecticut State University. mendese@wcsu.edu 203-837-3936

HR Source:

- Training, hiring practices, onboarding, record keeping, State & Federal compliance
- Group insurance, dental, medical, eye care, paid vacation, personal time
- Training and personal growth opportunities
- Equal Employment Opportunity employer
- E-Verify

Senior leadership background:

- Ernie Nieves, President - Attended the College of Culinary Arts & Restaurant Management in NYC, and the Culinary Institute of America in Hyde Park, N.Y. He has over 32 years of knowledge and gained most of his experience “hands-on” in the hospitality industry. Through the years he has acquired an extensive background working as a chef, regional director & VP of Operations for the largest food service provider in North America.
- Ray Rodriguez, Chef Manager - A professional team-driven chef with over 12 years of vast experience in restaurant, banquet and catering operations. With the ability to control food and payroll cost. Has strong knowledge in food purchasing, and inventory controls. Passionate chef that handles situations with a proactive demeanor and lead by example management style. Believes that commitment, hard work and a positive attitude goes a long way in ensuring that customers maintain a high-level of satisfaction with the service and food quality that creates new business and repeated guests

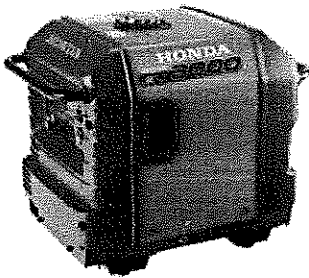
Truck Size & Vending Area

21 feet long, 7.5 feet wide and 8 feet tall

The area for service needed would roughly be 20x20



POWER SOURCE



Honda EU3000iS 3000 Watt Portable Inverter Generator w/ CO-Minder

- **Honda Quiet:** Special sound dampening materials and Honda's Eco-Throttle technology make these inverter generators very quiet.
- The EU3000iS inverter generator produces lower noise levels than a regular conversation, so it's ideal for overnight camping or other activities that desire less noise. Fuel efficiency allows this generator to run up to 20 hours on one tank.
- **USDA-Qualified Spark Arrestor/Muffler:** Prevents the emission of flammable debris to reduce the risk of fire.

Safety and Consumption Management

- All bartenders are TIPS Certified
 - TIPS (Training for Intervention Procedures) is a dynamic, skills-based training program designed to prevent intoxication, drunk driving and underage drinking by enhancing the fundamental "people skills" of servers, sellers and consumers of alcohol.
 - TIPS gives individuals the knowledge and confidence they need to recognize potential alcohol-related problems and intervene to prevent alcohol-related tragedies.
- Staff will check IDs to ensure all individuals are over the age of 21.
- Wristband are given to verified guest over the age of 21
- Manage lines at the bar truck and area
- Staffing levels are estimated to be 2 bartenders, 1 ID checker and 1 Manager to ensure all guest have a great experience – we have the capability to ramp up as needed. We will monitor.

Waterford's Wednesday Concert Series

- We are available to provide bar services every Wednesday between June and August. Service time 5:30 pm – 7:30 pm up to 1500 guest



BEER & WINE MENU

*** We will offer 2-4 beer selections and 2-3 wine selections from the list below

Beer served in 12 ounces and Wine in 6.3 ounces and both served in plastic clear cups

\$6 - Stony Creek – Cranky IPA
\$6 - Shock Top - Belgian White
\$5 - Coors Light
\$6 - Blue Moon
\$6 - Sam Adams – Lager
\$7 - Counter Weight – Headway IPA
\$7 - Badsons – Doobius IPA
\$6 - Badsons - Light Rider IPA
\$7 - Badsons – Lupefied IPA
\$7 – Cavit, Cabernet Sauvignon
\$7 – Cavit, Pinot Grigio
\$7 – Cavit, Rose

\$5 - Budweiser
\$5 - Bud Light
\$5 - Heineken
\$5 - Michelob Ultra
\$6 - Badsons - Chill Day IPA
\$5 - Miller lite
\$5 - Corona
\$6 - Modelo
\$5 - White Claw
\$7 - 2 Roads – Honeyspot IPA
\$7 - 2 Roads - Roads to Ruin IPA

VALUE ADDED SERVICES

FOOD TRUCK INNOVATION

We own a fleet of food trucks each with a unique street appeal and different ethnic and cultural backgrounds. We also have a plant-base and vegetarian options below. We can easily incorporate into events as needed.



100% plant base cuisine, featuring Burritos, Bloom Grain Bowls. Superfood Shakes and Sliders



Latin inspired food: rice and beans topped with proteins, empanadas, sweet plantains and much more



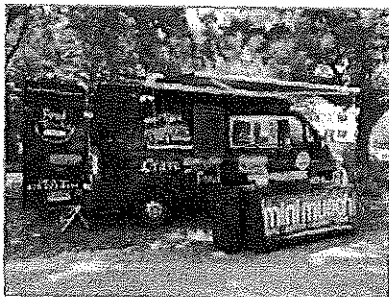
Sicilian pan pizza: thick crust pan pizza, pastas, salads and sides



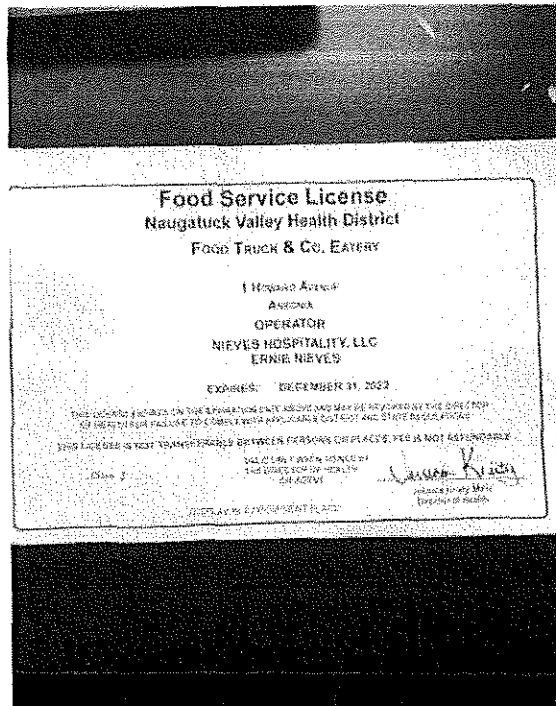
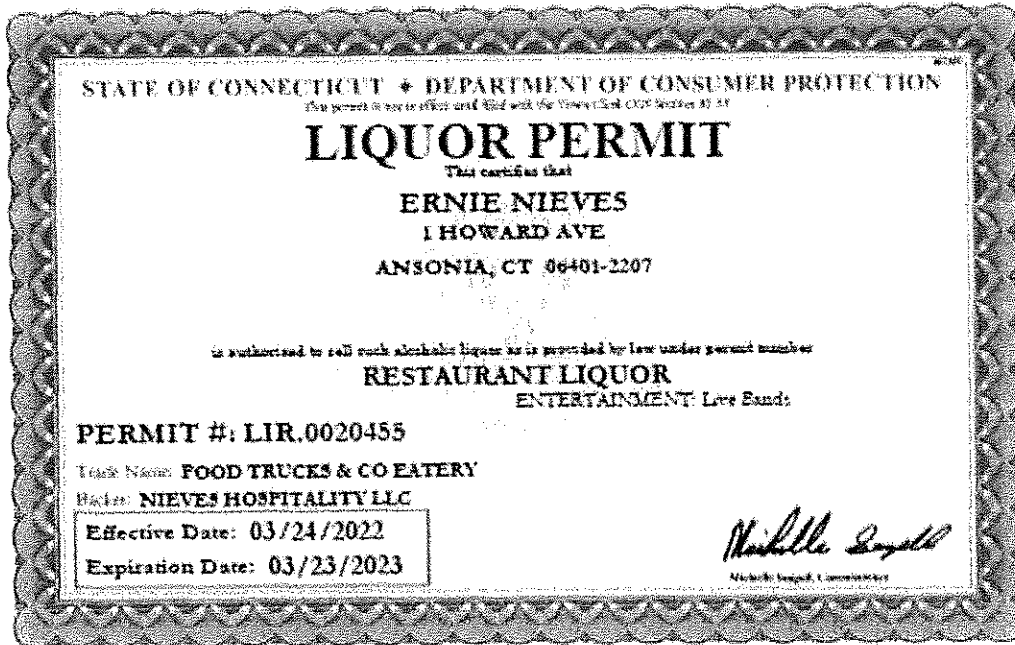
A variety of handcrafted sliders: to include vegetarian and plant-base menu offerings, and fry baskets



Mobile bar truck: our newest addition to the providing mobile bar services all year round



Licenses and Permits



COMPETATIVE PRICING AND COMMISSIONS

- We recommend a 3-tier commission structure; based on ticket sales, if 500 tickets are sold then the commissions will be 10%, 1000 tickets sold then the commissions will be 15%, 1500 tickets sold then the commissions will be paid at 20%.
- Zero % commissions for tickets sales of less than 500
- We are required to carry an additional Umbrella policy which increases the cost of doing business.
- Commissions will be paid gross sales minus, taxes, credit card fees, and additional insurance requirement fee. The percentage will be based off the net sales.
- Commissions check will be paid 3-5 days after each event to reconcile the gross receipts.
- See example chart below illustrating tier 1, 2 and 3 scenarios

	Under 500	Tier 1	Tier 2	Tier 3
Guest ticket count	500	500	1000	1500
Estimated Drinkers	300	300	600	900
2 drinks per Drinker	600	600	1200	1800
Average Check average	\$ 6.50	\$ 6.50	\$ 6.50	\$ 6.50
Gross Sales	\$ 3,900	\$ 3,900	\$ 7,800	\$ 11,700
taxes	\$ 247.65	\$ 247.65	\$ 495.30	\$ 742.95
credit card fees	\$ 117.00	\$ 117.00	\$ 234.00	\$ 351.00
Required Umbrella policy	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00
Total Net Sales	\$ 3,310.35	\$ 3,310.35	\$6,845.70	\$10,381.05
Beer & Wine cost	\$ 780.00	\$ 780.00	\$1,560.00	\$ 2,340.00
ice	\$ 75.00	\$ 75.00	\$ 125.00	\$ 175.00
paper and misc supplies	\$ 117.00	\$ 117.00	\$ 234.00	\$ 351.00
Labor	\$ 1,170.00	\$ 1,170.00	\$1,711.43	\$ 2,340.00
Commision Return	\$ -	\$ 331.04	\$1,026.86	\$ 2,076.21
Profit /Loss	\$ 943.35	\$ 612.32	\$1,963.42	\$ 2,873.84
Commision Rate	0%	10%	15%	20%

FIFTEEN ROPE FERRY ROAD



WATERFORD, CT 06385-2886

**TOWN OF WATERFORD
NON-COLLUSION STATEMENT**

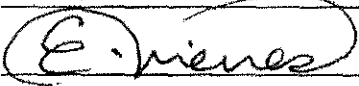
"The undersigned affirms that they are duly authorized to execute this contract, that this company, corporation, firm, partnership or individual has not prepared this bid in collusion with any other bidder, and that the contents of this bid as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any other person engaged in this type of business prior to the official opening of this bid."

We understand that this proposal must be signed by an authorized agent of our company to constitute a valid proposal.

Date: 4/22/2022

Name of Company: NIEVES HOSPITALITY LLC

Name and Title of Agent: Ernie Nieves

By (SIGNATURE): 

Address: 1 HOWARD AVENUE ANSONIA, CT 06401

Telephone Number: 475 223-8494

FIFTEEN ROPE FERRY ROAD



WATERFORD, CT 06385-2846

**PROPOSAL FORM
VENDING OF BEER AND WINE
PROPOSAL #22-124**

NIEVES HOSPITALITY LLC - 1 HOWARD AVE. ANSONIA, CT 06401

VENDOR NAME AND ADDRESS

ERNIE NIEVES, PRESIDENT

PRINTED NAME AND TITLE OF VENDOR'S AGENT

475 223-8494 ERNIE@NIEVESHOSPITALITY.COM

PHONE AND FACSIMILE NUMBERS, E-MAIL ADDRESS

I, ERNIE NIEVES, PRESIDENT of the
Name Position

above named firm hereby submit the following Proposal in accordance with Town of Waterford specifications.

(Signature)

4/22/22

SIGNATURE

DATE

\$ SEE ATTACHED PROPOSAL **PROPOSAL**

COMMENTS:

Please attach additional sheets to the Proposal Form.