

FIFTEEN ROPE FERRY ROAD  
WATERFORD, CT 06385-2886



PHONE: 860-442-0553  
www.waterfordct.org

May 29, 2025

Mr. Paul Goldstein, Moderator  
Representative Town Meeting  
15 Rope Ferry Road  
Waterford, CT 06385

Dear Moderator Goldstein:

At the meeting of the Board of Finance held Wednesday, May 28, 2025, it was voted to recommend the Representative Town Meeting to consider and act on a request for a **FY25 Additional Appropriation** from the **Board of Education** Director of Finance/Operations, Joseph Mancini, in the amount of **\$197,000**, for ACER Chromebooks and iPads, to **Line# 20560-57884 (Chromebooks & iPad Equipment)**.

I respectfully request you place this item on the agenda of the next meeting of the Representative Town Meeting. Copies of backup justification are attached hereto.

Respectfully submitted,

*Glenn Patterson*

Glenn Patterson, Chairman  
Board of Finance

Enclosure: BOE, Additional Appropriation, Chromebooks

GP/rlh

Cc: Town Clerk

RECEIVED FOR RECORD  
WATERFORD, CT  
2025 MAY 29 | P 12:57  
ATTEST: *[Signature]*  
TOWN CLERK



**Mr. Joseph P. Mancini**  
*Director of Finance and Operations*

**Mr. Thomas W. Glard III**  
*Superintendent of Schools*

May 6, 2025

Mr. Robert Brule  
First Selectman, Town of Waterford  
15 Rope Ferry Road  
Waterford, CT 06385

Dear Mr. Brule:

At the direction of the Waterford RTM and with the support of the Waterford Board of Education I am submitting a request for supplemental appropriation in the amount of \$197,000.

This amount is for two efforts. The first being the purchase of 400 ACER Chromebooks. This is for the replacement of 400 Chromebooks purchased in June of 2020. The pricing listed on the quote is consistent with state pricing. The second effort would be for the purchase of iPads with the remaining \$17,100.

Respectively,

Joseph P. Mancini  
Director of Finance and Operations

CC: Board of Education  
Board of Finance  
Superintendent

**Vivacity Tech PBC**

641 Fairview Ave N, Suite #150 Saint Paul, MN, 55104  
877-731-2069 | vivacitytech.com

**Quote # QUO3008505****Expiration Date**

5/31/2025

**Account #**

73015

**Account Name**

Waterford School District

**Project Name**

(400) Acer 511 w/ 4yr EMP+ + VSuite

**Prepared For**

Mark Geer

mgeer@waterfordschools.org

**Sales Representative**

Mark Baker

Territory Manager

(612) 416-3099

mbaker@vivacitytech.com

| Product                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | SKU             | Quantity | Price    | Total Price  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|----------|----------|--------------|
| <b>VT-SP-PLACE-ITEM</b><br>Acer Chromebook 511 C736-C09R • Intel N100/4GB/32GB • 11in/Non-Touch • New                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | NX.KD4AA.002    | 400      | \$300.00 | \$120,000.00 |
| <b>VT64NT</b><br>- V Suite Package<br>- 4 Years of Empower Plus (VT-4YR-EMPLUS-NT)<br>- Dream Subscription (VT6DRM)<br>- Student Repair Academy (VT6SRA)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | VT64NT          | 400      |          |              |
| <b>VT-4YR-EMPLUS-NT</b><br>4-Year Empower Plus Warranty (Non-Touch)<br><br>Vivacity Tech EMPOWER+ Warranty:<br>Includes choice of Vivacity case (excludes backpacks) and Blue Light Blocking Screen<br>Protector installed by Vivacity Tech technicians<br>Available for Education-Grade Chromebooks<br>Covers both manufacturer's defects and accidental damage<br>Priority repair for all covered devices<br>No deductibles, claim limits, or shipping charges<br>Battery and power adapter replaced up to 10% of the covered fleet<br>Theft and loss reimbursements are available with valid police report<br>Self-Maintainer option available<br><br>By purchasing a Vivacity Branded Warranty, you agree to the terms and conditions of the warranty. Full T&C's are available on the Dream portal or upon request. | VT4YR-EMPLUS-NT | 400      | \$100.00 | \$40,000.00  |
| <b>VT6DRM</b><br>Dream Subscription                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | VT6DRM          | 400      | \$0.00   | \$0.00       |

**Vivacity Tech PBC**

641 Fairview Ave N, Suite #150 Saint Paul, MN, 55104  
877-731-2069 | [vivacitytech.com](http://vivacitytech.com)

**Quote # QUO3008505**

| Product                                                                                                                    | SKU             | Quantity | Price   | Total Price |
|----------------------------------------------------------------------------------------------------------------------------|-----------------|----------|---------|-------------|
| VT6SRA<br>Student Repair Academy Subscription                                                                              | VT6SRA          | 400      | \$0.00  | \$0.00      |
| CROSSWDISEDUNEW<br>Chrome OS Education License                                                                             | CROSSWDISEDUNEW | 400      | \$32.00 | \$12,800.00 |
| VTPART-11BL-GS<br>Vivacity Tech Blue Light Blocking Tempered Glass Screen Protector for 11.6" Clamshell                    | VTPART-11BL-GS  | 400      | \$0.00  | \$0.00      |
| SVC-SPI<br>Vivacity Tech Screen Protector Installation Service                                                             | SVC-SPI         | 400      | \$0.00  | \$0.00      |
| VT-EMPLUS-SHELL<br>Empower Plus Warranty Shell Add-on Includes Rugged Hard Shell Case for Acer Chromebook 511 C736 / C736T | VT-EMPLUS-SHELL | 400      | \$10.00 | \$4,000.00  |
| SVC-CCA<br>Vivacity Tech Chromebook/Case Assembly Service                                                                  | SVC-CCA         | 400      | \$0.00  | \$0.00      |



**Vivacity Tech PBC**  
641 Fairview Ave N, Suite #150 Saint Paul, MN, 55104  
877-731-2069 | vivacitytech.com

Quote # QUO3008505

| Product                                                                                                                                            | SKU         | Quantity | Price    | Total Price |
|----------------------------------------------------------------------------------------------------------------------------------------------------|-------------|----------|----------|-------------|
| SVC-WG<br>Vivacity Tech White Glove Service<br>- Enroll Device In Console<br>- Update OS to current version (to the date the service is performed) | SVC-WG      | 400      | \$3.00   | \$1,200.00  |
| SVC-VT-ATAG<br>Vivacity Tech Asset Tagging Service - VT Provided                                                                                   | SVC-VT-ATAG | 400      | \$3.00   | \$1,200.00  |
| FEE-S&H<br>Vivacity Tech Shipping & Handling                                                                                                       | FEE-S&H     | 1        | \$700.00 | \$700.00    |

**Credit Card Payments are Subject to a 3% Convenience Fee**

Vivacity Tech reserves the right to assign any order to our vendor Assignment of Funds programs. The programs are a beneficial way for Vivacity to accommodate to education or government end user orders. Please note that under these programs, the remittance address may change and additional paperwork may be required. Should this order be allocated to one of these programs, the Vivacity procurement team will follow-up further communication. We thank you in advance for your assistance in facilitating Vivacity's participation in these beneficial partnership programs. Pricing provided on Quotes expires on the expiration date stated on each Quote or while supplies last. If pricing is no longer accurate at the time of purchase your dedicated Account Manager will work with you to create an updated Quote.

\*Assumes four annual payments on an FHV basis. Pricing is intended to be general. Please connect with your sales rep for other leasing options or a specific quote.

|                             |                     |
|-----------------------------|---------------------|
| <b>Sub Total</b>            | <b>\$179,900.00</b> |
| <b>Tax</b>                  | <b>\$0.00</b>       |
| <b>Grand Total</b>          | <b>\$179,900.00</b> |
| <b>Lease cost per year*</b> | <b>\$48,123.25</b>  |

Vivacity Tech PBC is the first and only Public Benefit Corporation to provide technology hardware to schools.  
We're excited about this opportunity to work with you and your school district!