



**WATERFORD POLICE DEPARTMENT
41 AVERY LANE
WATERFORD, CT 06385-2819**



**Marc Balestracci
Police Chief**

**(860) 442-9451 TEL
mbalestracci@waterfordct.org**

of 335,160 miles. This is a patrol vehicle and is therefore on a five year replacement interval. The current Fleet Plan doesn't show a replacement date for this vehicle, however in keeping with the five year interval it would be up for replacement in FY 26. At this time we are requesting that this vehicle be replaced in FY 26 in accordance with the replacement interval, as well as due to the mileage, hours and repair costs. The projected cost to replace this vehicle with another Chevrolet Tahoe PPV would be \$86,294. The projected cost includes decals, emergency lighting/siren equipment, in-car camera equipment, and the installation of that equipment.

Car #15- An unmarked 2017 Chevrolet Silverado with 5,484 hours, 69,465 miles, and \$6,823.46 in repair costs. This vehicle is no longer covered by the factory warranty. This vehicle was originally on the Fleet Plan as being up for replacement in FY 25, however it was pushed out to FY 26. This vehicle doesn't have high miles, however it has high repair costs. At the time of this writing it is having the transmission replaced at a cost of \$5,789.76 (not included in above figure). This vehicle is currently assigned to the Traffic Office and is on an eight year replacement interval. This vehicle was originally acquired for transporting/towing equipment and traffic enforcement. With the creation of the new traffic unit, a greater emphasis has been placed on traffic enforcement. We are requesting that this vehicle be replaced with a Chevrolet Silverado PPV, which unlike the current vehicle, is a "Police Purpose Vehicle" that is pursuit rated and better equipped for traffic enforcement. It would also still be able to transport/tow equipment. The projected cost to replace this vehicle with a Chevrolet Silverado PPV is \$85,547. The projected cost includes emergency lighting/siren equipment, in-car camera equipment, and the installation of that equipment. Sgt. Farrior, our Fleet Manager for the department, spoke with the Senior Mechanic at the town garage and was advised that if this vehicle were to be replaced, it would be beneficial to replace A18, which is a 2006 Ford Crown Victoria that is used by the mechanics, with this truck. That is a non-replaceable vehicle on the Fleet Plan.

Car #29- An unmarked 2014 Chevrolet Caprice with 4,828 hours, 119,605 miles, and \$5,418.36 in repair costs. This vehicle is no longer covered by the factory warranty. This vehicle was originally on the Fleet Plan as being up for replacement in FY 22, however it was pushed out to FY 2026. This vehicle was most recently used by police recruits attending the commuter academy. It will no longer be used for that as we will have a newer vehicle with less miles for the recruits. This replacement will be used as a patrol vehicle for the patrol Sergeants. The patrol Sergeants currently share one vehicle and it runs three shifts per day, seven days per week, 365 days per year. The current supervisor vehicle has only been in service for eight months and has already accumulated over 25,000



WATERFORD POLICE DEPARTMENT
41 AVERY LANE
WATERFORD, CT 06385-2819



Marc Balestracci
Police Chief

(860) 442-9451 TEL
mbalestracci@waterfordct.org

To: Finance Director, Kim Allen
Cc: First Selectman Rob Brule
From: Marc Balestracci, Chief of Police
Date: October 28, 2024
Re: Police Fleet Management Plan Request FY26

The police department is requesting the following vehicles be replaced in FY 2026:

***It should be noted that these vehicles will remain in service for at least twelve more months. During this time patrol vehicles will accumulate approximately 25,000 additional miles and admin vehicles will accumulate approximately 7,000 additional miles. Patrol vehicles are the traditional police vehicles which have multiple officers assigned to them and are driven daily on multiple shifts. Admin vehicles are assigned to one officer and are used by detectives or members of the administration. The factory powertrain warranty for these vehicles is 5 yrs/100,000 miles. The projected replacement costs were determined by using the cost to replace similar vehicles in FY 2025. Three percent was added to the cost to adjust for inflation. The listed repair cost reflects all repairs that were completed as well as preventative maintenance and tires. See attached documents for a detailed cost break down.**

Car #1- An unmarked 2020 Chevrolet Tahoe PPV with 13,409 hours, 109,990 miles, and \$17,734.24 in repair costs. This vehicle is no longer covered by the factory warranty. It should be noted that General Motors advises one hour of engine wear is equivalent to approximately 30 miles of driving. Using these figures, this vehicle has the equivalent of 402,270 miles. This is a patrol vehicle and it is therefore on a five year replacement interval. The current Fleet Plan doesn't show a replacement date for this vehicle, however in keeping with the five year interval it would be up for replacement in FY 26. At this time we are requesting that this vehicle be replaced in FY 26 in accordance with the replacement interval, as well as due to the mileage, hours and repair costs. The projected cost to replace this vehicle with another Chevrolet Tahoe PPV would be \$86,294. The projected cost includes emergency lighting/siren equipment, in-car camera equipment, and the installation of that equipment.

Car #8- A marked 2020 Chevrolet Tahoe PPV with 11,172 hours, 84,168 miles, and \$12,465.64 in repair costs. This vehicle is no longer covered by the factory warranty. It should be noted that General Motors advises one hour of engine wear is equivalent to approximately 30 miles of driving. Using these figures, this vehicle has the equivalent



Marc Balestracci
Police Chief

WATERFORD POLICE DEPARTMENT
41 AVERY LANE
WATERFORD, CT 06385-2819



(860) 442-9451 TEL
mbalestracci@waterfordct.org

miles. By designating a second Sergeants vehicle, we would be reducing the wear and tear on one vehicle and dividing the miles over two vehicles. This would ensure that the vehicles remain in service for the duration of the five year replacement interval with less maintenance required. The projected cost to replace this vehicle with a Chevrolet Tahoe PPV is \$86,294. It would be replaced with a Tahoe as the Caprice is no longer in production. The projected cost includes the decals, emergency lighting/siren equipment, in-car camera equipment, and the installation of that equipment.

Thank you for any consideration.

Thank you,

A handwritten signature in black ink, appearing to read "M. Balestracci".

Marc Balestracci
Chief of Police
Waterford Police Department

COST BREAKDOWN FY '26

CHEVROLET TAHOE PPV PATROL VEHICLE (CAR #'s 1,8,29)

CAR-	\$53,000
EQUIPMENT-	\$18,217
INSTALL-	\$5,495
LETTERING-	\$725
IN-CAR CAMERA-	\$6,343
TOTAL –	\$83,780
ADJUSTED 3% FOR INFLATION-	\$86,294

*Amounts obtained from the cost to purchase/equip/build patrol vehicles in summer of 2024

CHEVROLET SILVERADO PPV PATROL VEHICLE (CAR #15)

CAR-	\$53,000
EQUIPMENT-	\$18,217
INSTALL-	\$5,495
IN-CAR CAMERA-	\$6,343
TOTAL-	\$83,055
ADJUSTED 3% FOR INFLATION-	\$85,547

* Amounts obtained from the cost to purchase/equip/build patrol vehicles in summer of 2024

*At of the time of this writing Chevrolet hasn't released pricing for the 2025 models. I consulted with the dealer that we obtain our Chevrolets from (Northwest Hills) and he stated a safe price, which he characterized as a high projection, would be \$53,000.



TOWN OF WATERFORD
VEHICLE REPAIR HISTORY REPORT
FACILITY 00001

STARTING VMRS CODE 000-000-000
ENDING VMRS CODE 999-999-999

DATE FIRST
DATE LAST

VEHICLE car15
VEHICLE car15

METER STANDARD		SUBTOTALS OF VMRS CODES FOR DIVISION > AL				PERIOD: LIFE		TOT COST
VMRS CODE	QUANTITY	LABOR HRS	LABOR COST	PARTS COST	TOTAL COST	PERCENT	/METER	
001 A/C, HEAT VENTILATION	1	0.00	0.00	260.45	260.45	5.66%	0.00498	
032 CRANKING SYSTEM	1	1.00	37.76	295.01	332.77	7.24%	0.00635	
042 COOLING SYSTEM	1	0.00	0.00	358.33	358.33	7.79%	0.00685	
066 PREVENTIVE MAINTENANCE	11	37.50	1129.59	2061.60	3191.19	69.41%	0.06102	
099 ROAD CALL TRAVEL TIME	5	14.00	390.94	64.20	455.14	9.90%	0.00870	
TOTALS:		19	52.50	1558.29	3039.60	TOT: 100.00%	0.08791	

* Repair Costs for Car #15 which occurred prior to the implementation of Fleetio

3039.60
+ 1633.38
2150.48
Total → 61,823.46



TOWN OF WATERFORD
VEHICLE REPAIR HISTORY REPORT
FACILITY: 00001

STARTING VMRS CODE: 000-000-000
ENDING VMRS CODE: 999-999-999

DATE: FIRST
DATE: LAST

VEHICLE: CAR8
VEHICLE: CAR8

METER: STANDARD				SUBTOTALS OF VMRS CODES FOR DIVISION > AL				PERIOD: LIFE		
VMRS CODE	QUANTITY	LABOR HRS	LABOR COST	PARTS COST	TOTAL COST	PERCENT	TOT COST /METER			
013 BRAKES	1	1.00	39.64	447.42	487.06	7.86%	0.01098			
015 STEERING	1	0.00	0.00	0.00	0.00	0.00%	0.00000			
017 TIRES, TUBES, LINERS	4	2.00	58.19	787.62	845.81	13.68%	0.01907			
034 LIGHTING SYSTEM	2	1.30	38.28	502.62	540.90	8.75%	0.01219			
052 ELECTRICAL ACCESSORIES	1	0.50	13.48	0.00	13.48	0.22%	0.00030			
066 PREVENTIVE MAINTENANCE	11	32.00	1013.77	3082.18	4095.95	66.24%	0.09234			
099 ROAD CALL TRAVEL TIME	2	3.00	71.40	129.01	200.41	3.24%	0.00452			
TOTALS:	22	39.80	1234.76	4948.85	6183.61	100.00%	0.13941			

Repair costs for Car 8 pre 2022

4948.85
+ 861.75
4442.56
2212.48
Fleetio
TOTAL → 12,465.64



TOWN OF WATERFORD
VEHICLE REPAIR HISTORY REPORT

FACILITY: 00001

1-32/REV PAGE 1
DATE: 10/23/2024 07:31 a.m

STARTING VMRS CODE: 000-000-000
ENDING VMRS CODE: 999-999-999

DATE: FIRST
DATE: LAST

VEHICLE: CAR1
VEHICLE: CAR1

METER: STANDARD				SUBTOTALS OF VMRS CODES FOR DIVISION > AL				PERIOD: LIFE		TOT COST	
VMRS CODE	QUANTITY	LABOR HRS	LABOR COST	PARTS COST	TOTAL COST	PERCENT	/METER				
013 BRAKES	2	2.50	59.50	273.37	332.87	4.68%	0.00567				
017 TIRES, TUBES, LINERS	4	3.50	96.42	1032.08	1128.50	15.85%	0.01923				
018 WHEELS RIMS, HUBS, BEARI	1	2.50	59.50	63.88	123.38	1.73%	0.00210				
034 LIGHTING SYSTEM	2	1.30	49.65	24.88	74.53	1.05%	0.00127				
042 COOLING SYSTEM	3	10.00	269.68	580.48	850.16	11.94%	0.01449				
051 GENERAL ACCESSORIES	1	0.00	0.00	0.00	0.00	0.00%	0.00000				
066 PREVENTIVE MAINTENANCE	17	43.50	1337.02	3072.52	4409.54	61.94%	0.07515				
099 ROAD CALL TRAVEL TIME	1	3.00	71.40	129.01	200.41	2.81%	0.00342				
TOTALS:	31	66.30	1943.17	5176.22	7119.39	100.00%	0.12134				

Repair costs for Car 1 pre 2022

5176.22
+ 1412.50
3952.37
7193.15
TOTAL → \$17,734.24

Fleeto



TOWN OF WATERFORD
VEHICLE REPAIR HISTORY REPORT
FACILITY: 00001

1-32/RRV PAGE: 1
DATE: 10/23/2024 07:30 a.m.

STARTING VMRS CODE: 000-000-000
ENDING VMRS CODE: 999-999-999

DATE: FIRST
DATE: LAST

VEHICLE: CAR29
VEHICLE: CAR29

METER: STANDARD		SUBTOTALS OF VMRS CODES FOR DIVISION > AL				PERIOD: LIFE		TOT COST
VMRS CODE	QUANTITY	LABOR HRS	LABOR COST	PARTS COST	TOTAL COST	PERCENT		/METER
001 AC, HEAT, VENTILATION	1	0.00	0.00	150.90	150.90	2.98%		0.00143
022 AXLE DRYN REAR	1	0.50	13.18	67.34	80.52	1.59%		0.00076
051 GENERAL ACCESSORIES	1	1.00	26.36	26.30	52.66	1.04%		0.00050
066 PREVENTIVE MAINTENANCE	18	51.00	1339.95	2169.45	3509.40	69.27%		0.03325
099 ROAD CALL TRAVEL TIME	3	10.00	269.50	1003.49	1272.90	25.12%		0.01206
TOTALS:	24	62.50	1648.99	3417.39	5066.38	100.00%		0.04801
				TOT:				

Repair costs for Car 29 pre 2022

3417.39
+ 1879.99
120.98
Fleetio

TOTAL → \$5,418.36

Total Cost Trend

42 records

Town of Waterford - Public Works

Report generated on 10/07/2024 9:23 PM by Andrew Farnior

Filters

Time Frame: Aug 1, 2015 - Oct 7, 2024

Vehicle Groups: Police

- 2015: \$0.00
- 2016: \$0.00
- 2017: \$0.00
- 2018: \$0.00
- 2019: \$0.00
- 2020: \$0.00
- 2021: \$0.00
- 2022: \$7,963.17
- 2023: \$73,155.23
- 2024: \$58,960.96

*Repair costs in Fleetio
(software the town started using in 2022)*

Vehicle	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
ATV1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$283.72	\$0.00
ATV2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ATV3	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CAR1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,412.50	\$3,952.37	\$7,193.15
CAR10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$608.41	\$3,995.44	\$3,276.93
CAR11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.33	\$3,149.67	\$2,300.38
CAR12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CAR13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.62	\$5,890.09	\$2,428.90
CAR14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$241.16
CAR15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,633.38	\$2,150.48

Vehicle	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
CAR16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.91
CAR17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$149.96
CAR18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,031.49	\$5,117.84
CAR19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,965.01	\$2,259.13
CAR2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,389.28	\$1,540.12
CAR20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$185.17	\$198.44
CAR21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.65	\$403.70	\$696.94
CAR22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,991.56	\$897.59
CAR23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$276.04	\$523.16
CAR24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$317.45	\$895.52
CAR25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$191.77
CAR26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.31	\$191.24
CAR27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.10	\$147.05	\$352.30
CAR28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280.61	\$202.60	\$1,126.84
CAR29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,879.99	\$120.98
CAR3	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$915.27	\$1,630.97	\$8,750.53
CAR30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.79	\$315.39	\$613.28
CAR31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,215.45	\$404.29
CAR34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$820.40	\$730.20
CAR4	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$362.53	\$2,646.34	\$2,916.56
CAR5	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$220.31	\$2,939.25	\$1,140.03
CAR6	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,952.55
CAR7	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Vehicle	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
CAR8	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$861.75	\$4,442.56	\$2,212.48
CAR9	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$391.31	\$3,310.49	\$2,746.30
CP1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.82
OLD CAR12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$657.10	\$3,766.19	\$1,821.28
OLD CAR2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$870.50	\$492.33
OLD CAR7	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$842.89	\$5,184.38	\$1,492.76
PD1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PD2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PD800	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$173.99	\$140.81



repairlink



CCC Parts



FOLLOW US
ON FACEBOOK

Gates Wholesale Parts

GATES GMC - NISSAN

143 Boston Post Rd.

P.O. BOX 130

NORTH WINDHAM, CT 06256

(860) 456-0055

(860) 456-4855 DIRECT LINE

Home of the "Wholesale Parts Express"

TOLL FREE: (800) 913-3030

FAX: (860) 465-2718

Email: parts@gatesgmcnissan.com

www.gatesgmcnissan.com

GMC



96222 SF668793 C 10524

SOLD TO
TOWN OF WATERFORD
ATT: ROSEANN (860) 444-5867
PHONE: (860) 444-5867 INV# Q00404
QUOTE ONLY
WATERFORD CT 06385 NAD# 001287 M69 53 CT
ROUTE S2 PO# QUOTE MP404/389 W74 10/09/24
TAX# 0541599-000 Z69 15:38:36
CHARGE

PART NUMBER	DESCRIPTION	QTY	LIST	SELL	BIN	EXT	SELL
000019431764	REMFG-REMAN	1	4401.56	3725.00	TRL4		3725.00
000015077362	SEAL	1	17.75	13.31	27D		13.31
000015035747	SEAL	1	19.70	14.78	27I		14.78
000015032594	NUT	6	6.00	4.50	73A		27.00
000086816628	GASKET	1	12.89	9.67	88A		9.67
040019431764	REMFG-CORE	1	2000.00	2000.00	NONSTK		2000.00

Pending Transmission Repair
for Car #15

SUBTOTAL 5789.76

TAX .00

TOTAL LINES 6

QUOTE ONLY 5789.76

***PLEASE CORES MUST BE DRAINED & RETURNED IN ORIGINAL BOX
SPECIAL ORDERS SUBJECT TO RETURN FEE NO OPEN OR DEFACED PKG EXCEPT
PAGE 001 OF 001 YOUR ORDER WAS FILLED BY ARIANNA A IZZO

PLEASE INSPECT ALL ITEMS. NO DAMAGE CLAIMS AFTER DELIVERY.

TERMS

NO RETURNS ON SPECIAL ORDER OR ELECTRICAL PARTS
NO PARTS MAY BE RETURNED 10 DAYS AFTER DATE OF PURCHASE
35% HANDLING CHARGE ON RETURNED PARTS
NO REFUNDS WITHOUT THIS INVOICE
COPY OF ORIGINAL INVOICE REQUIRED
ALL BUMPER COVERS MUST BE INSPECTED AT THE TIME OF
PICKUP/DELIVERY. NO DEALER RETURNS ON BUMPER COVERS.

X
RECEIVED BY

CUSTOMER

ONLINE COMPUTER INVOICING BY UCOS 51991



tel. 860.443.7446
fax. 860.437.7444
1068 Hartford Turnpike
Waterford, CT 06385

www.Critical-Signs.com

Date	Invoice #
1/30/2024	30638

Waterford Police Department
41 Avery Lane
Waterford CT 06385

P.O. No.

Due Date

2/29/2024

Quantity	Description	Rate	Amount
5	Ford Explorer vehicle to have complete police lettering package- no wrapping #9 #7 #12 #17 #18	725.00	3,625.00
<i>* Vehicle lettering</i> <i>\$725 per vehicle</i>			
		Subtotal	\$3,625.00
		Sales Tax (6.35%)	\$0.00

I/we agree to a service charge of 2% per month on all accounts in default and to maximum legal interest until paid.

Total \$3,625.00

Payments/Credits \$0.00

Balance Due \$3,625.00

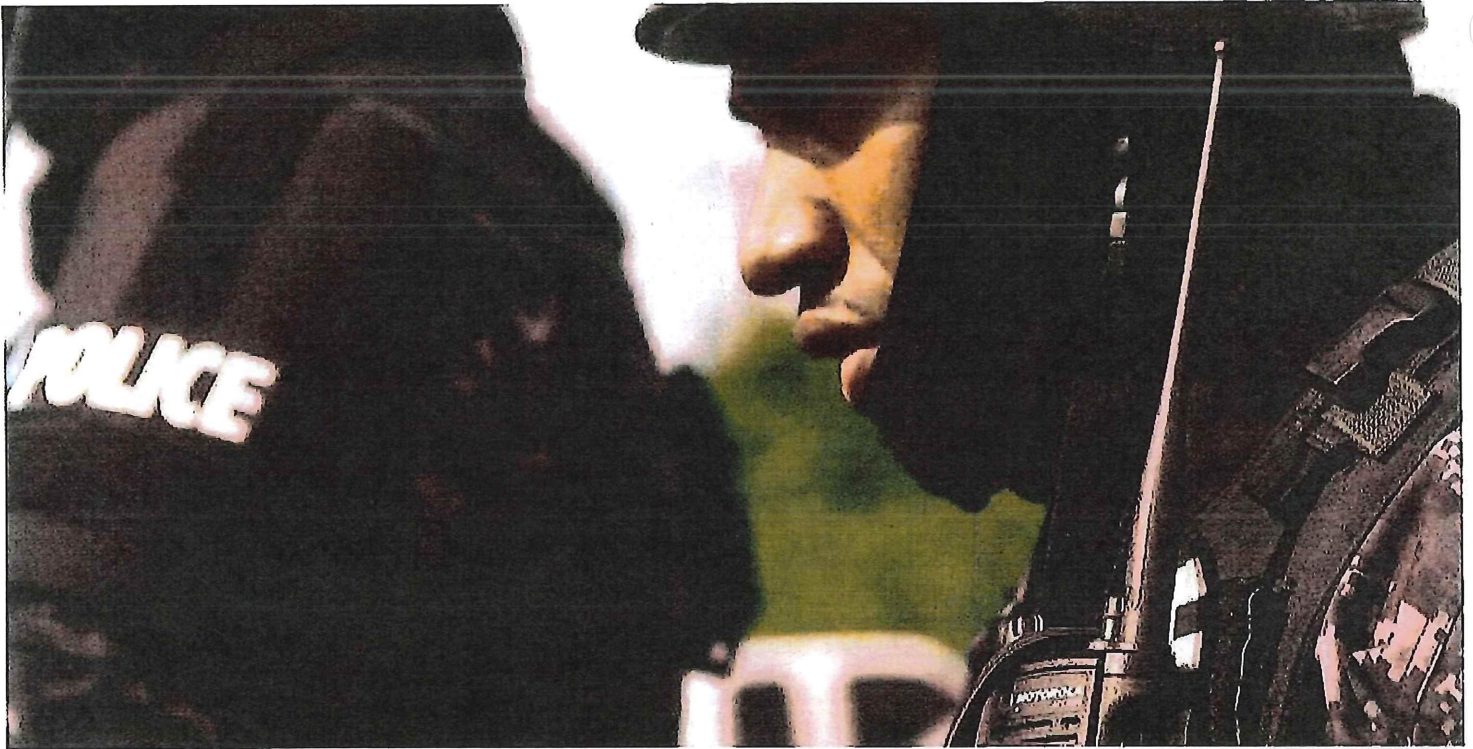
Phone:
860-443-7446

Fax:
860-437-7444



MOTOROLA SOLUTIONS

QUOTE-2786574



WATERFORD POLICE DEPT

09/11/2024

The design, technical, pricing, and other information ("Information") furnished with this submission is confidential proprietary information of Motorola Solutions, Inc. or the Motorola Solutions entity providing this quote ("Motorola") and is submitted with the restriction that it is to be used for evaluation purposes only. To the fullest extent allowed by applicable law, the information is not to be disclosed publicly or in any manner to anyone other than those required to evaluate the information without the express written permission of Motorola. MOTOROLA, MOTO, MOTOROLA SOLUTIONS, and the Stylized M Logo are trademarks or registered trademarks of Motorola Trademark Holdings, LLC and are used under license. All other trademarks are the property of their respective owners. © 2020 Motorola Solutions, Inc. All rights reserved.

In Car Camera Equip - \$6,343 per vehicle



MOTOROLA SOLUTIONS

QUOTE-2786574

09/11/2024

WATERFORD POLICE DEPT
41 AVERY LN
Waterford, CT 06385

Dear Andrew Farrior,

Motorola Solutions is pleased to present WATERFORD POLICE DEPT with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide WATERFORD POLICE DEPT with the best products and services available in the communications industry. Please direct any questions to Christopher Drake at Christopher.Drake@motorolasolutions.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Christopher Drake
Regional Sales Manager

WATERFORD POLICE DEPT
41 AVERY LN
Waterford, CT 06385
US

WATERFORD POLICE DEPT
41 AVERY LN
Waterford, CT 06385
US

09/11/2024
12/10/2024

Christopher Drake
Regional Sales Manager
Christopher.Drake@
motorolasolutions.com
603-205-1845

WATERFORD POLICE DEPT
Andrew Farrior
afarrior@waterfordct.org
(860) 442-9451 ext 2392

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

M500					
1	WGB-0189A	MTIK CONF KIT,802.11AC,M500POE,5GHZANT	1	\$328.00	\$328.00
2	WGP02225-130-KIT2	BRKT4RE DISP/VISTA/CAMVR POST 2020+EXPL	1	Included	Included
3	WGB-0703A	M500 ICV SYSTEM, V300 WIFI DOCK, SPS	1	\$6,015.00	\$6,015.00
					\$7,928.75
					\$1,585.75
					\$6,343.00(USD)

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.
- Unless otherwise noted in this quote / order, installation of equipment is not included.



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

M500 IN-CAR VIDEO SYSTEM SOLUTION DESCRIPTION

The M500 In-Car Video System is the first AI-enabled in-car video solution for law enforcement. It combines Motorola's powerful camera technology with our industry-leading digital evidence management software, VideoManager, to deliver high-quality digital evidence and real-time analytics.

The M500 offers the following benefits:

- Delivers exceptionally clear, evidence-grade video, from inside and outside the vehicle
- The M500 has three high-definition cameras, mounted on the front and rear windshield and in the cabin. The front camera has a 4K sensor, with an ultra high-definition recording resolution that captures both wide-angle and focused video streams. The cabin camera's infrared illumination allows backseat recording in total darkness, and a built-in microphone captures audio in the vehicle during recording.
- Works reliably, even in challenging situations
- The cameras and processor are small, rugged devices, easily and securely installed where they do not hinder any line of sight. They are tamper proof and built to withstand significant impact and severe weather conditions. Even if a vehicle is in a serious collision, the Uninterruptible Power Supply automatically kicks in to continue capturing evidence for those critical extra seconds.
- Protects video data, whether in transit or at rest
- The powerful core processor, with a 1 terabyte drive, securely stores all video footage, encrypting the data to prevent cyber threats.
- Provides users a reliable, easy-to-learn system
- Ease of use is at the heart of the M500. The interface is highly intuitive, and any feature can be accessed with no more than three touches of the control panel. Users can start a recording manually or program sensors to activate a recording when triggered – such as a siren, blue lights, vehicle speed, crash detection, wireless microphones, and more. After the recording starts and is categorized, everything is automated, including the uploading of footage to the system's evidence management software, VideoManager. There, recordings are easily managed, redacted, organized, and shared with all authorized parties, including first responders, fleet managers, investigative officers, supervisors, prosecutors, and legal teams.
- Increases efficiency
- The system's software makes it easy to search and analyze video footage, which can save countless hours for users and minimize human error.
- Promotes trust
- By providing a clear record of incidents that occur while officers are on duty, the M500 promotes trust between public safety agents and the communities they serve.
- Integrates seamlessly with other Motorola technologies
- The M500 offers additional benefits when working in conjunction with Motorola's V700 Body-Worn Camera or L5M License Plate Recognition camera and VehicleManager.
 - When used with the V700, the M500 in-car video system triggers the V700 to record at the same time. Officers can focus on the situation at hand, while the cameras – working together as a seamless system – capture synchronized recording from multiple vantage points. The footage is uploaded to and can be reviewed on the same system.





- When used with the L5M, both the LPR camera and the M500 feed their collected license plate data into Vigilant VehicleManager and display the information on a single interface. Working together, the systems increase coverage while maintaining ease of use through a shared user interface and database.

The M500 is a reliable and comprehensive mobile video solution that will enhance safety, promote accountability, and improve efficiency. It ensures that you always have the critical information needed for smarter, faster decisions to help keep officers and the communities they serve safe.



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.

Chris Drake

Date 9/11/2024

Re: QUOTE-2786574

Agency: WATERFORD POLICE DEPT

Total Cost: 6343.00

Contract Reference:

Please be advised that the WATERFORD POLICE DEPT will purchase the goods and/or services offered in your Quote QUOTE-2786574 dated 9/11/2024 2:50 PM. This constitutes a purchase pursuant to the terms of the specified contract below, including any applicable addenda. Terms are NET 30 unless otherwise agreed upon.

Specified Contract: Master Customer Agreement and attached addenda, signed concurrently herewith.

Agency affirms that a purchase order or notice to proceed is not required for contract performance or for subsequent years of service, and acknowledges that pursuant to , the funds for this purchase has been authorized. Customer agrees to appropriate funding in accordance with the contract.

Invoices shall be according to the milestone schedule included in the quote and services agreement, should reference 'QUOTE-2786574 ' and be sent to:

WATERFORD POLICE DEPT

Attn:

The equipment will be shipped to the customer at the following address, and the ultimate destination where the equipment will be delivered to the customer is:

WATERFORD POLICE DEPT

Attn:

Sincerely,

Signature:

Name:

Title:

Email:

Online Terms Acknowledgement

This Online Terms Acknowledgement (this "Acknowledgement") is entered into between Motorola Solutions, Inc. ("Motorola") and the entity set forth in the signature block below ("Customer").

1. Online Terms Acknowledgement. The Parties acknowledge and agree that the applicable terms available at <https://www.motorolasolutions.com/product-terms> are incorporated in and form part of the Parties' agreement as it relates to any Products or Services sold or provided to Customer. By signing the signature block below, Customer certifies that it has read and agrees to the provisions set forth and linked on-line in this Acknowledgement. To the extent Customer is unable to access the above referenced online terms for any reason, Customer may request a paper copy from Motorola. The signatory to this Acknowledgement represents and warrants that he or she has the requisite authority to bind Customer to this Acknowledgement and referenced online terms.

2. Entire Agreement. This Acknowledgement supplements any and all applicable and existing agreements, and supersedes any contrary terms as it relates Customer's purchase of products and services. This Acknowledgement and referenced terms constitutes the entire agreement of the Parties regarding the subject matter hereof and as set out in the referenced terms, and supersedes all previous agreements, proposals, and understandings, whether written or oral, relating to this subject matter.

3. Execution and Amendments. This Acknowledgement may be executed in multiple counterparts, and will have the same legal force and effect as if the Parties had executed it as a single document. The Parties may sign in writing or by electronic signature. An electronic signature, facsimile copy, or computer image of a signature, will be treated, and will have the same effect as an original signature, and will have the same effect, as an original signed copy of this document. This Acknowledgement may be amended or modified only by a written instrument signed by authorized representatives of both Parties.

4. Upon signature, Customer authorizes Motorola to proceed with all deliverables of this order for an order value of 6343.00

5. Purchase Order Requirements (Customer check one only)

☐
☐

Purchase Order is issued and attached.
No Purchase Order is required. Customer affirms that this ordering document is the only notice to proceed required, no further purchase orders will be issued against this order, and that funding has been encumbered for this order in its entirety.

6. Ship to, bill to and Ultimate Destination addresses are provided on the quote, attached to this letter or included on the Purchase Order.

The Parties hereby enter into this Acknowledgement as of the last signature date below.

Motorola Solutions, Inc.

Customer: WATERFORD POLICE DEPT

By:

By:

Name:

Name:

Title:

Title:

Date:

Date:



1265 John Fitch Blvd.
Suite 4 & 5
South Windsor, CT. 06074

Phone: 860-372-4695 Fax: 860-436-3988

Bill To

Waterford Police Department
41 Avery Lane.
Waterford, CT 06385

Invoice

Date 8/28/2024 Invoice # 4428

P.O. No.

Remit Address:
21 Concord Circle
Wethersfield CT. 06109

Service Date	Item	Description	Qty	Rate	Amount
	Labor-Non Tax ...	Labor Non Tax 2024 Rate	230	95.00	21,850.00
		Installation of car K9-7, 9,12,17, and 18.To include transfer of (2) LPR systems.			
	Shop Supplies	Hardware, connectors, wire, loom, fuses, fuse holders, fabricated material, etc.	5	200.00	1,000.00
	304326	25' ANTENNA CABLE W/CONNECTOR	5	45.00	225.00
	VF4	12volt relay	10	6.00	60.00
	5032BLUESEA	Split Fuse Block	10	75.00	750.00
	5026Bluesea	Blue Sea 12 circuit with neg ground block	1	75.00	75.00
	420639	740-870 low profile antenna	5	54.94	274.70
	C-AP-0325-1	3" ACCESSORY POCKET, 2.5" DEEP	5	53.82	269.10
	CEM16	WeCanX 16 OUTPUT EXPANSION MOD	10	205.92	2,059.20
	60CREGCS	6" ROUND INTERIOR COMPARTMENT DOME LIGHT	5	181.44	907.20
		27,470.20 ÷ 5			
		= \$5,494.04			
		Per Vehicle for			
		Installation of			
		Emergency Equipment			

Thank you for choosing Competitive Service Solutions LLC. We are committed to providing excellent products and services to our customers. Warranty on all labor provided is covered for (90) ninety days from date work is completed. All material is covered by the manufacturer's warranty.

WWW.COMPETTIVESERVICESTOLUTIONS.COM

Subtotal	\$27,470.20
Sales Tax (6.35%)	\$0.00
Total	\$27,470.20



750 Newfield St.
Middletown, CT 06457
P: 860-788-6816

Purchase & Sales Agreement

*Emergency Lighting/Siren/Weapon
Storage
\$ 18,216.33 per vehicle*

CUSTOMER

Company/Dept: Waterford Police Department
Contact: Sgt. Andrew Farrlor
Street Address: 41 Avery Lane
City, State, Zip: Waterford, CT
Phone: 860-442-9451 ext 2392
E-Mail:
Job Description: 2023 Ford PIU Patrol Parts Order x 4 SUV's

Date: February 7, 2024
Valid for: 60 Days*
Customer #:
Contract: 22PSX0133
Sales Rep: Marc Sheehan

PART NUMBER	VEHICLE LINE DESCRIPTION	UNIT PRICE	QTY.	EXTENDED PRICE
MCRNTB	Micron, Blue	\$95.77	4	\$383.08
MCRNTR	Micron, Red	\$95.77	4	\$383.08
IONR	ION, Red	\$106.14	8	\$849.12
IONB	ION, Blue	\$106.14	8	\$849.12
IONK1B	ION Mounting Bracket	\$26.84	16	\$429.44
SFIONR	Spitfire ION, Red	\$138.47	4	\$553.88
SFIONB	Spitfire ION, Blue	\$138.47	4	\$553.88
MBFX20	Mirror Beams	\$295.85	4	\$1,183.40
MBI2J	Duo IONS for Mirror Beams	\$18.91	8	\$151.28
VTX609R	Vertex, Red	\$81.60	12	\$979.20
VTX609C	Vertex, White	\$81.60	8	\$652.80
VTX609B	Vertex, Blue	\$81.60	4	\$326.40
IB2DEDE	54" Liberty II Lightbar	\$3,495.00	4	\$13,980.00
SA315P	Siren Speaker	\$248.83	4	\$995.32
SAK66D	Siren Speaker Mounting Bracket	\$20.00	4	\$80.00
C399	CORE Light/Siren Controller	\$843.63	4	\$3,374.52
C399K4	OBDII Canport	\$37.82	4	\$151.28
CV2V	Vehicle to Vehicle Synch Module	\$221.43	4	\$885.72
CCTL6	Rotary Knob Control Head	\$282.43	4	\$1,129.72
TLMIR	Mini T-ION, Red	\$93.94	4	\$375.76
TLMIB	Mini T-ION, Blue	\$93.94	4	\$375.76
60CREGCS	6" Red/White Dome Light	\$153.72	4	\$614.88
				\$0.00
75458	Streamlight Stinger DS Flashlight	\$235.49	4	\$941.96
				\$0.00
TM1133INUT	Tremco Anti Theft Device	\$183.75	4	\$735.00
				\$0.00
T-FDEXRM1-20N-PS-LT	Single Drawer w/Lift Syste & Pushbutton Combo Lock	\$3,225.00	4	\$12,900.00
				\$0.00
PB450L4	Setina Four Light Pushbumper	\$973.53	4	\$3,894.12
				\$0.00
P1000UINT20A	Progard Half Cage System	\$2,945.84	4	\$11,783.36

				\$0.00
CMCB	Mic Clip Bracket	\$13.68	8	\$109.44
MMSU1	Magnetic Mic Clips	\$37.00	8	\$296.00
CVS102INUT	Console	\$433.44	4	\$1,733.76
CADP110	Screen Adapter	\$29.52	4	\$118.08
CUSB3	Dual USB Charger	\$78.62	4	\$314.48
CMD119	11' Slide Out	\$264.24	4	\$1,056.96
CKBM201	Rugged Keyboard Mount and Adapter Combo	\$98.64	4	\$394.56
CHDM214	Telescoping Pole	\$132.48	4	\$529.92
CUP21001	Cup Holder	\$51.69	4	\$206.76
CGX	Charge Guard	\$77.04	4	\$308.16
CARM108	Arm Rest	\$197.74	4	\$790.96
CUMM103	Havis Mount	\$84.96	4	\$339.84
CEB40CCS1P	Mounting Bracket	\$26.64	4	\$106.56
CAP0645L	Storage Pocket	\$129.60	4	\$518.40
CEB30XG21P	Radio Bracket	\$23.76	4	\$95.04
KB-105	Havis Keyboard	\$532.80	4	\$2,131.20
LPS103	Power Supply	\$187.92	4	\$751.68
DSPAN12012	Docking Station	\$846.00	4	\$3,384.00
				\$0.00
GK10271UHK	Setina T-Rail Mount W/Universal Lock	\$338.43	4	\$1,353.72
GK0068E	Setina Blac Rac Weapons Mount w/undersized AR Post	\$703.83	4	\$2,815.32
				\$0.00
				\$0.00
				\$0.00
Vehicle Total:				\$72,865.32

÷ 4
= 18,216.33
per vehicle

TERMS AND CONDITIONS

Deferrals and Cancellations of Sales Orders In all cases where vehicles, products, and labor are purchased against government and public contracts, the terms and conditions of that contract shall prevail and bind McGovern MHQ. In cases where contract terms on deferral and/or cancellation are not defined, and for non- contract sales, the following McGovern MHQ policy shall prevail.

Deferrals

For this discussion, "deferral" refers to a customer-initiated action to delay the delivery of purchased items* beyond the delivery date confirmed to the customer in writing (Purchase Order confirmation). All deferral requests must be communicated to McGovern MHQ in writing. McGovern MHQ, at their sole discretion, reserves the right to accept or reject deferral requests. Once the subject item has started the production / fabrication process, delivery deferrals are not allowed - the item will be built, shipped, and billed upon completion. For deferral requests on items not yet in production, McGovern MHQ shall negotiate deferral terms with the customer's purchasing or sourcing authority (not the requisitioner). Consequences of order deferrals may include, but not be limited to, loss of scheduled production timeslot and reallocation of vehicles and/or materials to other active jobs or other customers.

Special Order and Non-Cancellable/Non-Returnable Items (NCNR)

Certain items and material are categorized as "Special Order" or "NCNR." Attempts to cancel shall be handled on an individual basis. Depending on the stage of production of a special-order item, and the suppliers involved, special order items may incur cancellation charges based on supplier purchase liabilities. McGovern MHQ shall always act in the interest of our customers to minimize or eliminate cancellation charges whenever possible. Special Order items will be identified as such at the time of quoting and order acceptance to assure an understanding of risk to the customer. NCNR items are not cancellable with our suppliers. McGovern MHQ will make a reasonable attempt to minimize the financial impact of cancelling NCNR items, but no assurance is offered that the customer's purchase liability for these item types can be reduced in any way. NCNR items will be identified as such at the time of quoting and order acceptance to assure an understanding of risk to the customer.

Cancellations

For this discussion, "cancellation" refers to a customer-initiated action to cancel a customer committed order** or any part thereof. All cancellation requests must be communicated to McGovern MHQ in writing. Cancellations will be accepted, without penalty, until the point in time where material has been ordered to support production of the ordered item(s). Once components or material is ordered against a committed customer order, cancellation charges may apply based on supplier purchase liabilities. McGovern MHQ shall always act in the interest of our customers to minimize or eliminate cancellation charges whenever possible. Depending on the type of material/components and the suppliers involved, the range of customer purchase liability can range from complete release of purchase liability, up to and including full liability of the original material cost.

Supplier Failure to Perform

McGovern MHQ shall be held harmless in cases where their suppliers fail to source, build, or deliver quoted or ordered products required to satisfy customer committed orders. McGovern MHQ shall also be held harmless in cases where a supplier discontinues availability of a product, places a product on allocation, or delivery times extend beyond their normal quoted delivery times such that the subject product becomes unavailable, or experiences extended delivery times. In these cases, McGovern MHQ shall offer alternatives, where commercially available, to the customer for consideration as acceptable substitutes.

***Purchased Items**

"Purchased items" is defined as any item, component, or material required to fulfill a committed customer order.

****Customer Committed Order**

"Customer Committed Order" is defined as any acceptable form of communication that directs McGovern MHQ to produce and sell an item to their customer. Acceptable forms of communication are customer Purchase Orders, quotes that are signed and dated by a customer purchasing authority, Letters of Intent or Letters of Commitment that are signed and dated by a customer purchasing authority, or similar instruments that communicate an intent to purchase.

ORDER ACKNOWLEDGEMENT

By signing this document you are agreeing to the above terms and conditions of this order from McGovern MHQ, Inc.

X

PRINT NAME

X

TITLE

X

SIGNATURE

Andrew Farrior

From: Warren Ford <warren.ford@sullivanautomotive.com>
Sent: Wednesday, September 11, 2024 9:47 AM
To: Andrew Farrior
Subject: Re: Tahoes

CAUTION: This email originated from outside of the organization.

Do not click links or open attachments unless you recognize the sender's email address and know the content is safe.

Good Morning Andrew, Hope all is well. Andrew pricing should be posted middle to end of next week. If you are looking for a number, I would use 53000.00 as a high number. Andrew I do have a couple of Silverado's PPV's in stock in black. That is a full pursuit crew cab short bed pickup.

Warren Ford Jr
Fleet and Municipal Manager
Northwest Hills Dealerships
2065 East Main St
Torrington Ct 06790
203-528-6674

** Chevy Price Projection*

From: Andrew Farrior <AFarrior@waterfordct.org>
Sent: Tuesday, September 10, 2024 6:02 PM
To: Warren Ford <warren.ford@sullivanautomotive.com>
Subject: RE: Tahoes

CAUTION: This email originated outside of the organization.

DO NOT click links or open attachments unless you recognize the sender and know the content is safe.

Is the pricing out for the '25 Tahoes yet? If not, how much were the '24's? I'm just trying to do some planning ahead. I'm going to need three next year.

Sergeant Andrew Farrior #S18
Waterford Police Department
41 Avery Lane, Waterford, CT
Office- (860) 442-9451 ext 2392
Fax- (860) 443-3953

From: Andrew Farrior
Sent: Monday, January 22, 2024 5:24 PM
To: 'Warren Ford' <warren.ford@sullivanautomotive.com>
Subject: RE: Tahoes

Nope. I should be good for a bit... knock on wood.

Sergeant Andrew Farrior #S18